

NORTH CAROLINA
MOVERS ASSOCIATION

The Tar Heel Van

THIRD QUARTER 2016



MOVERS MOVING FORWARD

NOVEMBER 3 - 5, 2016 • CHARLOTTE, NC

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Get ready for the 62nd Annual Convention and Trade Show!

We've already got Joe Menzer of Fox News, Chuck White of the International Association of Movers and Scott Michael of the American Moving & Storage Association lined up. The NCMA Panel of Experts will be discussing ways to diversify your business.

We've also got Dennis Whitaker conducting a Electronic Logging Device & Safe Seminar.

Wait till you see the Casino Night planned for Saturday!

Full Agenda is on page 11

Get your packet [here](#).

See up in November!

NCMA Board of Directors

President—Brett Plummer, All American Relocation, Raleigh, NC

Vice-President—Kathy Cox, Horne Moving Systems, Goldsboro, NC

Secretary/Treasurer—Dru Burgin, Sells Service, Statesville, NC

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2017 Directors: Travis Few, Few Moves, Wilmington, NC; Felicia Lunsford, The Open Box Moving Solutions, Asheville, NC Steve Rhodes, Nilson Van & Storage, Fayetteville, NC;

2018 Directors: Jerry Hare, A+ Moving and Storage, Fayetteville, NC; Mike Mather, Mather Brothers Moving; Matt Sharpstene, A Few Good Men Moving & Storage; Rick Thornton, Fayetteville Moving & Storage, Fayetteville, NC

Ex-Officio: Tripp Moore, Two Men and Truck of Charlotte, Charlotte, NC



President Brett Plummer, All American Relocation; Secretary-Treasurer Dru Burgin, Sells Service, Mike Mather, Mathers Brother Moving; Felicia Lunsford, The Open Box Moving Solutions; Travis Few, Few Moves; Vice-President, Kathy Cox; Rick Thornton, Fayetteville Moving & Storage; Tony Harris, Fidelity Moving & Storage; Jerry Hare, A-1 Moving & Storage; Steve Rhodes, Nilson Van & Storage; Matt Sharpstene, A Few Good Men Moving & Storage; Tripp Moore, Two Men and A Truck of Charlotte

Not Pictured: Jeff Brown, Smart Move USA; Todd Campbell, Two Men and A Truck of Asheville; and Todd Eberhardt, Two Men and A Truck of Wilmington

From the President

September 28, 2016

Here we are in the last quarter of 2016 and it's hard to believe that another year is almost in the books and that we have our annual convention in Charlotte November 3-5 fast approaching. We are excited about our annual convention as it brings us together as an industry to learn from one another and help each other. Even though we are all competitors in a very competitive industry, it is very rewarding to me to consider some of my competitors as my friends.

I found out last week that one of my competitors and friend Frank Watson 3 of Charlotte Van and Storage was undergoing treatment for Leukemia. Frank has been in our industry his entire life and served as President of the NC Movers Association in 1989 and earned the James T Dorman Distinguished Service Award in 2006. I have been fortunate to have quite a few conversations with Frank over the years about our industry and "other stuff". I just know that he has always left me feeling good that I spoke to him and that he is a fair competitor and a good guy. I spoke to him last week and he is very positive that he will overcome this challenge in his life and I just want him to know that the NC Movers family are all pulling and praying for him and his family.

We had our last Board of Directors meeting before the convention in Asheville September 17. We are looking forward to some very informative committee reports that will take place during the Saturday morning session at the convention. Our theme is Movers Moving Forward and we have great program lined up with good speakers, a panel on how to diversify your business, new technology offerings, new website unveiling and other cool things on the agenda.

Something new this year will be a seminar on Saturday November 5 from 1:30 – 3:30 pm. Dennis Whitaker the Director of Safety at Wheaton World Wide Moving \ Bekins Van Lines\ Clark & Reid will be providing a presentation on Electronic Logging Devices and other Safety related challenges for our industry. We are encouraging all companies to send anyone from their company owners, drivers, dispatchers, helpers, admin staff to this event as it will be very educational and informative. The cost is only \$ 50.00 per person but it includes dinner that night as well as attendance to our Grand Casino night party.

We are looking forward seeing everyone and learning more about our industry as we move forward during uncertain and changing times. As always please feel free to call me at anytime with any questions or concerns.

Thanks,

Brett



Brett Plummer

NCMA President

All American

Relocation

Raleigh, NC

brett@aacorp-usa.com

*Association
membership
can help you
improve your
business.*



Federal safety regulators with the National Highway Traffic Safety Administration (NHTSA) and the Federal Motor Carrier Safety Administration (FMCSA) are proposing that heavy-duty vehicles be equipped with speed-limiting devices set to a specific maximum speed. The Notice of Proposed Rule-Making by the agencies comes after a decade-long push by trucking and safety advocates to put such a requirement in place for trucks and other commercial vehicles. AMSA supports the use of speed limiting devices and will work with members to determine what, if any, maximum speed should be set. [Read more.](#)

Helping End Hunger

In May, All American Relocation donated a truck and 2 employees from our Fayetteville, NC facility, to help collect food from local post offices in Cumberland county, NC. With the assistance of 2nd Harvest Food Bank, James Tew and Glenn Harris collected over 61,000 lbs. of food for less fortunate families in our state. [#feedingthehungry](#) [#Whateverittakes](#)





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Safely Share the Road with Large Trucks

From the State Farm Learning Center

Do you clutch the wheel a little tighter as you pass a semi or other large trucks? You're not alone. Semis and large trucks navigate the roadways differently than other vehicles. Learning what they need — and what you can do — can help you safely share the road with large trucks.

What's Different About Driving Large Trucks or Semis



Drivers of heavy trucks face a few difficulties on the road, including:

- **Reduced field of vision.** Truck drivers have multiple blind spots on both sides, in front of and behind their trucks.
- **Longer stopping time.** A large truck's size and weight increases its stopping distance. For example: If large trucks are going 65 miles per hour, they could need up to 200 yards — nearly the length of two football fields — to stop.
- **Slower reactions.** Most vehicles can merge quickly. Large trucks can't because of size.
- **Wind vulnerability.** Semis have a lot of surface area, making them harder to control when the wind picks up.
- **Wide turns.** Large trucks need plenty of room to make turns — especially right turns.

What You Can Do

Follow these tips to safely share the road with large trucks.

- **Pass safely.** Always pass on the left — the blind spot is smaller on this side — and maintain a steady speed.
- **Give them space.** Keep a safe following distance — four seconds or more — between you and large trucks to help avoid dangerous situations, such as sudden stops (and subsequent rear-ending), a truck rollover over in high wind, a tire blowout or a wide truck turn. Note: If you can't see the trucks mirrors, they can't see you.
- **Be aware.** Stay alert at all times, and keep your proximity to large trucks in mind as you share the road. In a smaller vehicle, you can maneuver more quickly which can help you stay out of danger.

NCMA ELD & SAFETY SEMINAR

Saturday, November 5, 2016

1:30 p.m. – 3:30 p.m.

Sheraton Airport Charlotte

3315 Scott Futrell Drive

Charlotte, NC 28208



Dennis Whitaker, Director of Safety, Wheaton Worldwide Moving will be conducting a seminar in conjunction with our 62nd Annual Convention and Trade Show. Dennis will be emphasizing the Electronic Logging Device requirements. He will also be covering other safety and driver issues.

This seminar is recommended for drivers, crew members and operations personnel.

COMPANY NAME:

E-mail address: _____

ATTENDEES:

Total Number of Attendees: _____

Cost – Full Convention Attendee **NO CHARGE**

Saturday Attendee – Includes General Business Session with Breakfast, Seminar and Saturday Night Dinner with Casino Party **\$50.00**

Total **\$ _____**

Credit cards are accepted; contact the Association office to pay by credit card.



Steve Rhodes finishing the Spring Lake Bridge Run. One of the neatest race finishes ever!

Steve Rhodes, of Nilson Van & Storage in Fayetteville and NCMA Board Member, was recently named Chairman of the USO of NC Fort Bragg Advisory Committee. Steve has been on the committee for a few years and just recently got “voluntold” to take the current chairman’s place. It is a three-year term that started in August 16. Steve is very glad to be able to give back to an organization that has supported three generations of his family.

To celebrate, Steve ran the inaugural 5K Bridge Run in the town of Spring Lake. The race was run over the newly completed Poe Street Bridge and benefited the USO of NC. He finished second in his age group and lived to tell about it, so the race was a success.

Congratulations to Steve and thanks for his service!



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The North Carolina Movers Association is proud to be a state partner of Move for Hunger, a non-profit dedicated to working with moving companies to help fill the pantries of our nations’ food banks.

Over 20 NCMA members are already a part of the Move for Hunger family.

Click on their logo to go to their website and find out more information about this program!

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It Pays to be Charitable

Elizabeth Barnhardt

Two Men and a Truck Charlotte

Are you working with local non-profit organizations in your community to offer moving and storage services? This is a simple way for you to get some great business exposure and make a difference in your community. As you know, every move is different and working with a charity partner can require patience and a little “TLC,” however the benefits are huge both in your business and in the community. You can

connect your outreach on social media and with local news media to let folks know you are helping others. This is also a great way to get you employees involved. What schools do their kids attend? Do they know a cancer survivor they would like to honor? What causes are near and dear to their hearts? Here are some examples of charitable move ideas:

Examples:

- Delivery! Many non-profits have thrift shops where community members give clothes, furniture and household items to help the charity raise funds for their programs. Offer moving services for large items from the home or business to the charity.
- Develop a relationship with a local public school in your area. Provide volunteers, charitable contributions and school supplies. Your local school district can help you connect with schools that have at-risk or low-income students.
- Provide storage. Help a charity by storing holiday decorations or annual event materials.
- Assist on race day. Many local charities have walks or runs to raise money and awareness. Help transport, set up and break down on the day of the event.
- Be a collection point. Back-to-school supplies, coats, holiday gift; lots of charities have collection drives. Be a collection point or transport the items from the collection point to the charity.

All of these ideas require a little extra work, money and time on your part, but it pays to be charitable. It will help you connect with new potential clients, raise awareness and hopefully funds for organization that you care about and overall strengthens our community.



NOVEMBER 3 - 5, 2016 • CHARLOTTE, NC

AGENDA

Thursday, November 3

12:00 p.m.	Registration Desk Opens
12:00 – 5:00 p.m.	Exhibitor Set-up
3:00 – 5:00 p.m.	Board of Directors Meeting
5:30 – 7:00 p.m.	Welcoming Reception

Friday, November 4

7:30 a.m.	Breakfast with the Sponsors
	Registration Desk Opens
8:30 – 11:30 a.m.	General Business Session



Joe Menzer
Fox Sports



Chuck White
IAM



Scott Michael
AMSA

11:45 – 5:00 p.m.	Golf Tournament at Renaissance Park
6:30 – 9:30	62 nd Annual Awards Banquet

Saturday, November 5

8:00 a.m.	Breakfast with the Sponsors
9:00 a.m. – 12:00 p.m.	General Business Session
	NCMA Panel of Experts
6:00 – 11:00 p.m.	Casino Night Dinner





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The mission of the North Carolina Movers Association is to provide guidance to our members concerning rates, tariffs, rules and regulations as prescribed by the NC Utilities Commission. Most importantly we provide support for our members and sponsors so they can supply quality service to the moving and consuming public.

Coastal Carrier Moving & Storage is honored to be the Champion Sponsor for this years' [Kelly House: Service for Women and Infants](#) Cape Fear's got Talent event.

The Kelly House presents Cape Fear's got Talent: Saturday, October 22nd, 2016 from 5PM - 8PM at the Pine Valley Methodist Church. We had a wonderful evening last year and look forward to this years event.

Pictured right
Lori Ray, Wayne Ray (Coastal Carrier President), Catherine Dalton (Kelly House representative), Phil Sanders (Coastal Carrier Warehouse Manager) & Matt Oates (Coastal Carrier Operations Manager).

