2022 TREASURER'S REPORT

| CATEGORY DESCRIPTION | 2022 | 2021 | BUDGET | DIFF |
|---------------------------------|--------------|--------------|---|---------------|
| BALANCE January 1 | \$123,941.54 | \$103,355.53 | | BUDGET |
| , | | | | |
| NICOME (EVENOE | | | | |
| INCOME/EXPENSE | | | | |
| INCOME: | 4 400 00 | 4.550.00 | 5 000 00 | (#050.00) |
| ASSOCIATE DUES | 1,400.00 | 4,550.00 | 5,200.00 | (\$650.00) |
| BRANCH DUES | 1,312.50 | 1,068.75 | 1,125.00 | (\$56.25) |
| CREDIT CARD FEES | 1,916.83 | 2,116.44 | 3,000.00 | (\$883.56) |
| FORMS | 32,550.53 | 38,326.25 | 41,435.00 | (\$3,108.75) |
| INTEREST INCOME MEMBERSHIP DUES | 10.51 | 9.07 | 25.00 | (\$15.93) |
| _ | 58,037.75 | 52,500.75 | 55,000.00 | (\$2,499.25) |
| SALES TAX | 2,224.63 | 2,611.33 | 3,000.00 | (\$388.67) |
| SCHOLARSHIP | | 1,908.00 | 2,000.00 | (\$92.00) |
| SEMINARS | 5.040.45 | 5.040.05 | 0.000.00 | \$0.00 |
| SHIPPING | 5,010.15 | 5,246.85 | 6,000.00 | (\$753.15) |
| SOFTWARE | 1,260.00 | 1,260.00 | 1,400.00 | (\$140.00) |
| TOTAL INCOME | \$103,722.90 | \$109,597.44 | \$118,185.00 | (\$8,587.56) |
| EXPENSES: | | | | |
| ACCOUNTING-PROF FEES. | 700.00 | 650.00 | 650.00 | \$50.00 |
| BANK SERVICE FEES | 2,558.07 | 2,843.40 | 3,000.00 | (\$441.93) |
| BOARD MEETING EXPENSE | 0.00 | _, | 2,000.00 | (\$2,000.00) |
| BOARD RESERVE | 0.00 | | 0.00 | \$0.00 |
| CAPITAL EXPENDITURES | 640.49 | | 0.00 | \$640.49 |
| DUES (MEMBERSHIP) | 0.0.10 | | 0.00 | \$0.00 |
| EXECUTIVE DIR PROF FEE | 31,826.33 | 30,750.12 | 42,435.00 | (\$10,608.67) |
| FORMS | 23,032.28 | 26,745.78 | 31,000.00 | (\$7,967.72) |
| INSURANCE | 1,645.00 | 1,645.00 | 1,700.00 | (\$55.00) |
| IT | 1,777.17 | 1,973.82 | 2,500.00 | (\$722.83) |
| LEGAL | ., | 1,01010 | _,=,=================================== | \$0.00 |
| MEETINGS | | | 750.00 | (\$750.00) |
| MISCELLANEOUS | 228.78 | 1,106.75 | 0.00 | \$228.78 |
| POSTAGE | 621.80 | 685.54 | 800.00 | (\$178.20) |
| PRINTING | | | 500.00 | (\$500.00) |
| RENT | 1,350.00 | 1,350.00 | 1,800.00 | (\$450.00) |
| SALES TAX PAID | 2,194.85 | 2,571.28 | 3,000.00 | (\$805.15) |
| SCHOLARSHIPS | 3,000.00 | 4,000.00 | 4,500.00 | (\$1,500.00) |
| SHIPPING | 4,776.22 | 5,180.84 | 6,000.00 | (\$1,223.78) |
| SOFTWARE | 1,095.00 | 1,495.00 | 1,400.00 | (\$305.00) |
| SUPPLIES | 752.23 | 1,611.09 | 2,000.00 | (\$1,247.77) |
| TAXES | | , | 1,100.00 | (\$1,100.00) |
| TELEPHONE EXPENSE | 1,787.92 | 1,849.01 | 2,500.00 | (\$712.08) |
| TRAVEL EXPENSES | 6,494.18 | 1,284.30 | 10,550.00 | (\$4,055.82) |
| TOTAL EXPENSES | \$84,480.32 | \$85,741.93 | \$118,185.00 | (\$33,704.68) |
| TOTAL INCOME/EXPENSE | \$19,242.58 | \$23,855.51 | \$0.00 | |
| CONV 2022 INCOME | \$26,220.00 | | | |
| CONV 2022 INCOME | \$2,662.85 | | | |
| CONV 2021 INCOME | ΨΞ,002.00 | 32,045.00 | | |
| CONV 2021 INCOME | | 7,564.31 | | |
| NATIONAL COUNCIL FUNDS | \$4,393.74 | 7,004.01 | | |
| CASH ON HAND 10/12/22 | \$163,313.07 | \$151,691.73 | | |

ACCT BALANCES

| Acct | 10/12/2022 | |
|-------------------------|--------------|--|
| | | |
| Wells Fargo Convention | 28,129.99 | |
| Wells Fargo Savings | 130,331.81 | |
| Wells Fargo Operating | 3,588.69 | |
| Wells Fargo Scholarship | 1,262.58 | |
| | | |
| TOTAL | \$163,313.07 | |