2020 TREASURER'S REPORT

CATEGORY DESCRIPTION	2020	2019	BUDGET	DIFF
BALANCE January 1	\$87,871.16	\$80,255.36		FROM BUDGET
INCOME/EXPENSE				
INCOME:				
ASSOCIATE DUES	4,812.50	6,300.00	6,300.00	\$0.00
BRANCH DUES	1,125.00	1,200.00	1,200.00	\$0.00
CREDIT CARD FEES	2,265.57	2,242.09	2,000.00	\$242.09
FORMS	42,185.19	39,222.69	35,000.00	\$4,222.69
INTEREST INCOME	228.68	931.16	700.00	\$231.16
MEMBERSHIP DUES	58,626.00	55,798.75	56,000.00	(\$201.25)
MISC INCOME		1,000.00		
SALES TAX	2,933.19	2,688.85	2,500.00	\$188.85
SCHOLARSHIP		6,810.00	2,000.00	\$4,810.00
SEMINARS				\$0.00
SHIPPING	5,723.00	5,413.80	5,000.00	\$413.80
SOFTWARE	2,060.00	1,335.00	1,400.00	(\$65.00)
TOTAL INCOME	\$119,959.13	\$122,942.34	\$112,100.00	\$10,842.34
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EXPENSES:				
ACCOUNTING-PROF FEES.	625.00	605.00	605.00	\$0.00
ADVERTISING - PSA VIDEO	5,681.25			
BANK SERVICE FEES	2,876.48	2,894.85	2,500.00	\$394.85
BOARD MEETING EXPENSE	529.50	2,671.64	2,000.00	\$671.64
BOARD RESERVE			0.00	\$0.00
CAPITAL EXPENDITURES		2,045.62	0.00	\$2,045.62
DUES (MEMBERSHIP)		325.00	325.00	\$0.00
EXECUTIVE DIR PROF FEE	35,000.07	33,991.89	40,000.00	(\$6,008.11)
FORMS	29,766.36	28,172.49	28,500.00	(\$327.51)
INSURANCE	1,436.00	1,436.00	1,500.00	(\$64.00)
IT	2,257.17	2,662.61	2,000.00	\$662.61
LEGAL	,	,	,	\$0.00
MEETINGS		299.00	750.00	(\$451.00)
MISCELLANEOUS		2,604.00	0.00	\$2,604.00
POSTAGE	637.30	579.49	750.00	(\$170.51)
PRINTING	352.85		470.00	(\$470.00)
RENT	1,500.00	1,500.00	1,800.00	(\$300.00)
SALES TAX PAID	3,163.55	2,921.72	2,500.00	\$421.72
SCHOLARSHIPS	5,569.42	4,500.00	5,000.00	(\$500.00)
SHIPPING	5,608.77	5,339.94	5,000.00	\$339.94
SHIRTS	0.00	2,222121	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	700000
SOFTWARE	1,910.00	1,105.00	1,300.00	(\$195.00)
SUPPLIES	669.94	2,175.60	1,500.00	\$675.60
TAXES	333.31	1,214.00	1,100.00	\$114.00
TELEPHONE EXPENSE	2,035.29	2,309.14	3,000.00	(\$690.86)
TRAVEL EXPENSES	2,439.24	11,180.95	11,500.00	(\$319.05)
TOTAL EXPENSES	\$102,058.19	\$110,533.94	\$112,100.00	(\$1,566.06)
TOTAL INCOME/EXPENSE	¢47,000,04	¢42.409.40	\$0.00	
TOTAL INCOME/EXPENSE	\$17,900.94	\$12,408.40	\$0.00	
CONVENTION 2018 INCOME		\$200.00		
CONVENTION 2019 INCOME	\$150.00	\$32,005.00		
CONVENTION 2019 EXPENSE	7	\$33,027.75		
CASH ON HAND 11/17/20	\$105,922.10	\$91,841.01		

ACCT BALANCES

Acct	11/17/2020	
Wells Fargo Convention	5,091.30	
Wells Fargo Savings	95,996.66	
Wells Fargo Operating	1,234.56	
Wells Fargo Scholarship	3,599.58	
TOTAL	\$105,922.10	