NORTH CAROLINA MOVERS ASSOCIATION BOARD OF DIRECTORS MEETING February 11, 2017 Raleigh, NC

Call to Order Time: Brett Plummer Roll Call Pam Stanley **Minutes** November 3, 2016 Pam Stanley November 5, 2016 Treasurer's Report Dru Burgin 2016 Treasurer's Report 2016 Convention Report 2017 Treasurer's Report **Committee Reports By-Laws** Robert Farnum Convention Kathy Cox Legal/Legislative/Insurance Tony Harris/Felicia Lunsford/Matt Sharpstene/ Noe Avellenada/Tripp Moore/Kathy Cox Steve Rhodes Military Affairs New Members Development/ Rick Thornton/Josh Oliver/Noe Avellenada/Jerry **Corporate Sponsorship** Hare/Mike Mather Public Affairs/Tariff Oversight Todd Campbell Robert Farnum/Matt Sharpstene Scholarship Seminar Training Jerry Hare/Dru Burgin T **Executive Director** Pam Stanley New Business Moving Pads **Robert Farnum** Banner Ads for Website Pam Stanley May Board Meeting **Old Business**

Executive Session New Members: Smooth Move Relocate & Decorate Moving Service, LLC Branch Out Delivery, Inc.

Adjourn Time _____



11 February 2017

Report to the Board – Military

-Rate filing for the 2017 rate cycle opened in January with the following dates for Rounds 1 and 2:

- _ Round 1 opened 8 Jan and closed 13 Jan
- Round 2 opened 3 Feb and closes 11 Feb

-SDDC plans to conduct an Open Season in 2017 prior to the 2018 rate filing cycle for new interstate TSP entrants that would like to apply to participate in the DP3 Program. One of the biggest challenges of an open season is to add tangible capacity instead of giving additional access to TSP's already in the program. Therefore, SDDC plans to look at several factors in addition to the requirements in SDDC Regulation 55-4. SDDC will exercise discretion in determining criteria that is in the best interest of the government and ultimately service members. Overall the goal is to ensure that SDDC brings new entrants into the program that will be able to help resolve the same capacity issues that occur in the same locations every year. Top three locations that need help: National Capital Area, North Carolina, Northern Tier (Montana, North Dakota, South Dakota and Wyoming). Those who may want to comment please reach out to John Becker at AMSA not later than 15 Feb.

--SDDC has started their "Deep Dive Review" of the DP3 Program as directed by US TRANSCOM. This review is focusing on (1) Accountability, (2) Family Relocation (3) Entitlements and (4) Automation. There are supposed to be changes brought about by this review that will be implemented by the end of the month. So far, nothing from SDC on what they have found or are going to do.

- In a letter fated 20 January 2017 addressed to both IAM and AMSA, The Air Force Personnel Property Activity has identified six special interest areas for 2017 Peak Season. These areas are: Subpar inventories; Failure to deliver shipments on or before RDD; Failure to update DPS with reweigh information; Failure to update DPS with delivery and receipt information; Failure to prevent loss or damage; and Failure to provide tracer reports. I have a copy of the letter if anyone needs it.

Very Respectfully, Steve Rhodes

NEW MEMBER DEVELOPMENT/

CORPORATE SPONSORSHIP

Rick Thornton, Josh Oliver, Noe Avellanada, Jerry Hare & Mike Mather

February 11, 2017

| | 2017 | 2016 |
|------------|------|------|
| Associates | 25 | 26 |
| Branch | 15 | 17 |
| Regular | 161 | 158 |
| TOTAL | 201 | 201 |

New Mover Members since the convention

Smooth Move Relocate & Decorate Moving Services, LLC Branch Out Delivery, Inc.

EXECUTIVE DIRECTOR'S REPORT February 11, 2017 Pam Stanley

Tariff training seminars will continue to be held on a regular basis. We are still getting very good attendance at these seminars. They continue to be the best recruiting ground for new members. Next seminar will be Wednesday, February 15. We'll be in Concord on Wednesday, March 15. Cynthia Smith will be retiring the end of July. Hopefully, Kris Rajeev will be hired to take her place.

I've been getting a lot of tariff questions, which is a good thing. I always encourage our members to call me with questions, instead of worrying about it. Most questions I can answer without having to look them up.

Forms are still going very well. We have had just over \$50,000 in sales last year.

I have started on the tweaking of the website. If there are changes or additions that need to be made, please let me know. I'm learning how to do the back end.

I did an audit of QuickBooks against the data base to make sure everyone was in both places the same way. Got the annual membership billed and dues are coming in nicely.

I will be attending AMSA's annual meeting February 25-March 1. They have asked me to give the Education Committee report during the General Business Session (on the stage) instead of during the board meeting. This will definitely give our association more visibility. As always, I will be recruiting new associate members from their expo.

I'm going to leave California and stop in Texas on my way home to visit my sister and take a couple of days of vacation. I'll be out of the office the week of February 27-March 3. I will let the membership know week and the week after – in the hopes everyone will check their forms inventory.

First-quarter issue of the Tar Heel Van will go out in early March.