

BOARD OF DIRECTORS
NOVEMBER 5, 2015
CRABTREE MARRIOTT

Meeting was called to order 3:06 p.m. by President Tripp Moore. Moore thanked the Board for their service during his time as President.

ROLL CALL:

Members Present: Moore, Plummer, Cox, Burgin (late arrival), Hare, Ray, Thornton (late arrival), Eberhardt, Harris, Few, Lunsford (late arrival), Rhodes and Barrett.

Members Absent: Brown, Campbell and Diaz.

Cox made motion to excuse Campbell's absence. Rhodes seconded. Motion carried.

Brown and Diaz did not notify the board of their absence, so the absences were unexcused.

Guests present: Noe Avellenda of New World Van Lines; Mark Fincher of Carolina Moving; John Potts of All American Relocation; Lisa Rivard of Gentle Giant and Gil Dunningan of Dunningan's Moving.

MINUTES: Minutes for the September 26th meeting were distributed.

Eberhardt made a motion to approve the minutes; Cox seconded. Motion carried.

TREASURER'S REPORT:

CONVENTION FUND	\$ 39,599.86
MONEY MARKET	50,189.32
REGULAR CHECKING	1,101.46
SCHOLARSHIP	6,904.96
CD#1	<u>11,293.47</u>
TOTAL	\$109,089.07

Plummer made a motion to approve the Treasurer's Report. Harris seconded. Motion carried.

Cox stated that it had truly been a pleasure to have served as Secretary/Treasurer for the past two years.

COMMITTEE REPORTS

BY-LAWS: No changes requested; no report necessary.

CONVENTION: Plummer reported that we're here. He's expecting a good convention. We've found creative ways for new sponsorship. Barrett, Lunsford, Hare and Harris need to meet with Leslye about 5:45 to get ready for the Fitness Check-up for tonight.

Plummer said that Leslye has done a good job with the carrying out the theme. We have worked hard to keep on budget.

LEGAL/LEGISLATIVE/INSURANCE: Harris said that he attended his first meeting with Commissioner Beatty. He was very impressed with how the meeting was done. The Highway Patrol reported on what they are doing to catch illegal movers; they are also trying to set up a sting operation. We also got updates from the Public Staff and the Commission staff.

Plummer said that they now have people in place doing stuff. He said the Commissioner Beatty will be here tomorrow, along with Cynthia Smith and Nick Jeffries.

Barrett said that we need to thank past presidents Potts and Fincher for all the work that they did with this meeting. He also thanked Scott Lassiter for getting the first meeting set up with Commissioner Beatty, since he knew Beatty from the NC Trucking Association. We've got a completely different atmosphere with the Commission now.

MILITARY AFFAIRS: See written report submitted by Rhodes. Reweighs that are ordered are not always being done; they are going to start taking action for this.

Potts said he got a call last Friday from Fort Bragg that since the spending bill was vetoed, they would not be able to pay for any SIT deliveries out. Someone there messed up; that is not true.

Covan has resolved their situation with reweighs. Potts said he can no longer use his scales for reweighs; he has to use another scale.

NEW MEMBERS DEVELOPMENT: See report submitted by Pam.

NOMINATING: Barrett submitted the following slate of officers and board:

President – Brett Plummer

Vice-President – Kathy Cox

Secretary/Treasurer – Dru Burgin

2018 Directors: Jerry Hare, Mike Mather, Matt Sharpstene & Rick Thornton

Rhodes made a motion to accept the slate; Harris seconded. Motion carried.

The slate will be voted on by the membership at tomorrow's General Business Session

Potts said it is nice to see the association continue. Plummer said 61 years.

PUBLIC AFFAIRS/TARIFF OVERSIGHT: No report submitted.

Barrett asked about the TV box packing charge. Pam said she is working on getting it submitted by the end of the year.

SCHOLARSHIP: See written report submitted by Few. We have two scholarship winners who will be at the banquet tomorrow night.

SEMINAR TRAINING: See written report submitted by Hare and Burgin. Hare reported that we had one Valuation/Claims Seminar this year. It was a very good seminar and the participants seemed to enjoy it. We attempted to have a Driver Training Seminar, but we cancelled it due to lack of registrations.

Hopefully we can do more training the coming year. Pam can come to companies and do individual training; you only have to pay her expenses.

EXECUTIVE DIRECTOR: See written report submitted by Pam

NEW BUSINESS

PROTEST UPDATE: Gil Dunnagan updated the board on his protest of Budget Movers Express (T-4596). Dunnagan said he doesn't feel like this company fits the criteria. Original hearing was for October, but has been postponed until December. He will update the board after the hearing. Plummer said he hasn't seen his trucks.

MEMBERSHIP CERTIFICATES: Pam reported that she had sent the membership certificates to the board for review and got no feedback. The certificates will be the same for 2016 and 2017, as they were in 2015.

WEBSITE: Pam reported on website traffic. She asked how to proceed. Plummer said it looked like the website upgrade would be between \$3,000 and \$5,000 – probably closer to \$6-\$7. Few said our website needs to be more user friendly. He thinks we can save money on the hosting.

Cox said the board has discussed this before. Are we going to do something with the website? Hare said that this convention and association are for the benefit for the movers in North Carolina. We are here for the movers and if the website upgrade is going to benefit them, we need to do more than talk about it for another year.

Moore said we need a Technology Committee.

Lisa Rivard of Gentle Giant said she is also on the Massachusetts Movers Board. Every single month, they review the analytics of their website. Barrett asked if they generated income; Rivard said yes. The members gets a report as to who is visiting.

Potts said we can talk ourselves to death. Sometimes you just need to act. Hare asked how fit is the association; if we're fit, we need to do it.

Hare made a motion to revamp and update the website.

Eberhardt asked how would this affect the budget.

Hare amended his motion to revamp and update the website, pending approval of the budget, with a ceiling of \$10,000. Cox seconded. Motion carried.

OLD BUSINESS:

There was no budget.

Potts said he liked seeing the association going forward. It shows how strong we are since we are attracting a lot of young folks.

Moore thanked the guests for attending.

EXECUTIVE SESSION:

The board went into Executive Session.

BUDGET: The budget that was passed in September was revised to reflect the increase in IT. See revised budget.

Barrett made a motion to accept the revised budget; Harris seconded. Motion carried.

NEW MEMBER:

VALOR MOVING: Barrett made a motion to accept the new member; Harris seconded. Motion carried.

Harris made a motion to adjourn; Eberhardt seconded. Motion carried.

Meeting adjourned at 4:41 p.m.