2017 TREASURER'S REPORT

CATEGORY DESCRIPTION	2017	2016	BUDGET	DIFF
BALANCE January 1	\$45,300.68	\$67,415.62		
INCOME/EXPENSE				
INCOME:	4.040.00	200.00	# 4 000 00	# 00.00
ADVERTISEMENT THV	1,640.00	980.00	\$1,000.00	\$20.00
ASSOCIATE DUES	5,625.00	4,950.00	5,000.00	\$50.00
BANNER AD FOR WEB PAGE		200.00	1,000.00	\$800.00
BRANCH DUES	600.00	600.00	1,050.00	\$450.00
FORMS	25,691.79	21,204.32	43,000.00	\$21,795.68
INTEREST INCOME	30.66	46.35	100.00	\$53.65
MEMBERSHIP DUES	35,225.00	40,512.50	50,000.00	\$9,487.50
SALES TAX	1,697.87	1,478.89	3,000.00	\$1,521.11
SCHOLARSHIP			4,000.00	\$4,000.00
SEMINARS			500.00	\$500.00
SHIPPING	3,368.58	3,050.47	7,000.00	\$3,949.53
SOFTWARE	530.00	430.00	1,000.00	\$570.00
				\$0.00
TOTAL INCOME	\$74,408.90	\$73,452.53	\$116,650.00	\$43,197.47
EXPENSES:				
ACCOUNTING-PROF FEES.	585.00		600.00	\$600.00
BANK SERVICE FEES	1,549.68	1,124.76	2,500.00	\$1,375.24
BOARD MEETING EXPENSE	864.83	794.44	2,200.00	\$1,405.56
BOARD RESERVE	00.1100		0.00	\$0.00
CAPITAL EXPENDITURES		597.78	0.00	(\$597.78)
DUES (MEMBERSHIP)		301113	325.00	\$325.00
EXECUTIVE DIR PROF FEE	18,666.84	15,250.70	37,337.79	\$22,087.09
FORMS	16,162.07	15,102.36	30,000.00	\$14,897.64
INSURANCE	10,102.01	10,102.00	1,550.00	\$1,550.00
IT	542.75	4,217.12	5,000.00	\$782.88
LEGAL	012.70	1,217112	0.00	\$0.00
MEETINGS	210.72	100.00	500.00	\$400.00
MISCELLANEOUS	201.24	100.00	487.21	\$487.21
POSTAGE	351.26	386.54	700.00	\$313.46
PRINTING	423.80	455.93	750.00	\$294.07
RENT	900.00	750.00	1,800.00	\$1,050.00
SALES TAX PAID	1,525.24	1,493.62	3,000.00	\$1,506.38
SCHOLARSHIPS	1,500.00	1,400.02	5,000.00	\$5,000.00
SEMINAR	1,500.00		500.00	\$500.00
SHIPPING	2,371.47	2,870.59	5,500.00	\$2,629.41
SOFTWARE	255.00	675.00	900.00	\$225.00
SUPPLIES	499.16	414.02	1,200.00	\$785.98
TAXES	433.10	414.02	3,300.00	\$3,300.00
TELEPHONE EXPENSE	1,344.50	1,125.56	3,000.00	\$1,874.44
TRAVEL EXPENSES	4,125.84	3,946.85	10,500.00	\$6,553.15
TOTAL EXPENSES	\$52,079.40	\$49,305.27	\$116,650.00	\$67,344.73
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TOTAL INCOME/EXPENSE	\$22,329.50	\$24,147.26	(\$0.00)	
CONVENTION 2017 EXPENSE	\$2,050.00			
CONVENTION 2017 INCOME	\$10,525.00			
CONVENTION 2015 INCOME		\$300.00		
CONVENTION 2016 INCOME				
CONVENTION 2016 EXPENSE		\$975.00		
CASH ON HAND 6/30/17	\$76,105.18	\$90,887.88		

ACCT BALANCES

Acct	6/30/2017	
Capital Convention Fund	12,420.71	
Capital Money Market	45,695.89	
Capital Regular Checking	1,585.34	
Capital Scholarship Fund	5,067.43	
CD #1	11,335.81	
TOTAL	\$76,105.18	