

		FULL YEAR	FULL YEAR	FULL YEAR	FULL YEAR	FULL YEAR
CATEGORY DESCRIPTION		2011	2012	2013	2014	2015
<u>INCOME/EXPENSE</u>						
INCOME:						
ADVERTISEMENT THV		\$2,190.00	1,660.00	\$562.50	1,720.00	1,780.00
ASSOCIATE DUES		6,422.50	6,425.00	5,175.00	4,100.00	4,375.00
BANNER AD		450.00	587.50	500.00	250.00	300.00
BRANCH DUES		1,350.00	1,050.00	993.75	1,256.25	1,350.00
FORMS		33,531.31	37,947.34	43,500.36	54,760.61	52,178.01
INTEREST INCOME		456.53	207.21	167.74	69.70	97.24
MEMBERSHIP DUES		35,033.20	45,215.04	45,430.00	49,794.00	49,777.13
MISCELLANEOUS		100.00	0.00	0.00	158.60	
SALES TAX		2,398.16	4,477.75	2,969.17	3,761.86	3,634.67
SCHOLARSHIP		3,568.00	2,593.39	4,670.00	4,535.00	2,225.00
SEMINARS		799.00	5,044.51	440.00	0.00	0.00
SHIPPING		4,496.97	250.00	6,484.31	7,017.40	7,562.57
SOFTWARE		(115.00)	895.00	1,070.00	1,770.00	1,940.00
TAX REFUND		1,436.00				
TOTAL INCOME		92,116.67	106,352.74	111,962.83	129,193.42	\$125,219.62

EXPENSES:						
ACCOUNTING-PROF FEES.		575.00	575.00	580.00	580.00	585.00
BANK SERVICE FEES		2,041.10	2,064.61	2,189.29	2,833.41	2,981.74
BOARD MEETING EXPENSE		1,975.44	1,380.96	1,645.71	2,250.13	2,382.53
CAPITAL EXPENDITURES			1,861.44		0.00	0.00
DONATIONS			0.00	500.00	500.00	
DUES (MEMBERSHIP & AMSA)		325.00	325.00	325.00	325.00	325.00
EXECUTIVE DIR PROF FEE		33,292.80	34,292.80	34,490.64	35,180.40	35,884.08
FORMS		24,067.48	24,848.07	32,065.74	23,887.32	48,922.26
INSURANCE/BOD & Equipment		1353.00	1,353.00	1,421.00	1,493.00	1,541.00
IT		2,139.84	2,648.20	1,783.67	1,793.71	3,419.74
LEGAL			0.00	0.00	0.00	0.00
MEETINGS (AMSA & NCMA)		394.50	325.00	621.02	1,005.00	526.20
MISCELLANEOUS		578.00	194.39	270.15	0.00	0.00
POSTAGE		480.81	684.36	469.51	621.89	444.95
PRINTING			342.20	89.01	120.53	278.48
RENT		1,200.00	1,200.00	1,200.00	1,200.00	1,200.00
SALES TAX PAID		2,347.28	2,488.84	3,051.38	1,864.78	5,215.61
SCHOLARSHIPS		3,500.00	5,000.00	5,000.00	4,000.00	4,000.00
SEMINAR		2,354.83	0.00	366.87	0.00	100.00
SHIRTS/HATS		221.32	0.00	0.00		
SHIPPING		3,409.93	3,435.17	5,103.04	4,544.26	8,764.43
SOFTWARE				970.00	1,360.00	2,080.00
SUPPLIES		833.81	1,196.72	875.59	1,895.81	1,922.69
TAXES			281.00	845.00	283.00	3,538.00
TELEPHONE EXPENSE		1,836.74	1,908.23	2,642.95	2,668.00	2,777.15
TRAVEL EXPENSES		8,372.98	8,088.97	9,548.35	9,598.16	8,612.35
BOARD RESERVE TO CD						
TOTAL EXPENSES		91,299.86	94,493.96	106,053.92	98,004.40	\$135,501.21
TOTAL INCOME/EXPENSE		\$816.81	\$11,858.78	\$5,908.91	\$31,189.02	(\$10,281.59)