

NORTH CAROLINA MOVERS ASSOCIATION  
BOARD OF DIRECTORS MEETING  
October 19, 2017  
Carolina Beach, NC

Call to Order Time: \_\_\_\_\_

Brett Plummer

Roll Call

Pam Stanley

Minutes

September 16, 2017

Pam Stanley

Treasurer's Report

2017 Treasurer's Report

Dru Burgin

Committee Reports

By-Laws

Convention

Legal/Legislative/Insurance

Military Affairs

New Members Development/  
Corporate Sponsorship

Public Affairs/Tariff Oversight

Scholarship

Seminar Training

Executive Director

Robert Farnum

Kathy Cox

Tony Harris/Matt Sharpstene/  
Tripp Moore/Kathy Cox

Steve Rhodes

Rick Thornton/Josh Oliver/Jerry  
Hare/Mike Mather

Todd Campbell

Robert Farnum/Matt Sharpstene

Jerry Hare/Dru Burgin

Pam Stanley

New Business

Old Business

Docket T-4657 Electronic Forms  
Moving Pads

Pam Stanley

Robert Farnum

Executive Session

New Members:

D's Affordable Moving Service

Luggers Moving of Charlotte

Miracle Movers

Asheville Area Movers

Cavemen Moving

Adjourn Time \_\_\_\_\_

LEGAL/LEGISLATIVE/INSURANCE

October 19, 2017

Tony Harris, Matt Sharpstene

Tripp Moore, Co-Chairman

Governor Cooper has named Charlotte Mitchel I to replace Commissioner Beatty; Daniel Clodfelter to replace Commissioner Bailey and has reappointed Commissioner Brown-Bland. However, the General Assembly has not acted on these appointments. Commissioner Beatty and Bailey are still serving, even though their term expired June 30. According to the News and Observer, it looks like that the General Assembly will not take up these appointments this year.

Our semi-annual meeting with Commissioner Beatty, Commissioner Patterson, Commission staff, Public Staff and the Highway Patrol took place October 5.

MILITARY AFFAIRS COMMITTEE

October 19, 2017

Steve Rhodes, Chairman

NCMA BULLETS

PPF 19 Sep – Scott AFB

Now USTRANSCOM J4-H Navy 2 Star/Army Col/AF LtCol (Jensen)

Peak Season Review

Peak of Peak was end of May

Volume up by 552 shipments overall from last year – August saw significant drop off

Black out up by 9%

Region 12 (NC/SC/GA) Middle of the road on capacity. Big problems in regions 9 and 10 (NE/VA)

Short Fuse = 18%

Missed RDDs – finally recognized that biggest problem is TSPs not arriving shipment in timely manner

Open Season 13 Sep – 13 Oct 17

16 New TSPs (1 in NC) 29 shipments total moved

“unrestricted open season would dilute quality and give false impression of gained capacity”

2018 Open Season timing in sync with regular rate filing schedule. One focus on 23 states with capacity issues (Includes NC)

2018 Projected Tariff changes

Considering waiting time if delay no caused by TSP/Agent

Base Access – Not all services on same page – STILL TWIC will be anser. AF/Navy testing Defense Biometric Identification System (DBIDS) that will allow enrollment in TWIC (USMC in FY 18)

Army wil have system to enroll at gate. 16 installations by EOY 17

REAL ID continues to be the key for enrollment. Now avail in NC. Go online to DMV for requiremntns0

Industry Topics: AMSA/IAM/NDTA/NCMA

DTR Rewrite – from 3700 pages to 2799 (so far)

Biggest changes: Chapter 401 – PPSO acceptance of Digital Signature

Chapter 406 – PPSO procedures for Storage Management, locating service members, Storage termination

DPS – May – Sep 99.02% availability Transitioning to Agile Software

QA Issues – Missed Reweighs

Inability to reach move managers via phone/email

Decision to C&F made too late to meet RDD

Missed RDDs (24%)

Customer Satisfaction:

Overall positive trends – however – CSS return rates are down to +/- 25%

## NEW MEMBER DEVELOPMENT/

## CORPORATE SPONSORSHIP

Rick Thornton, Josh Oliver, Jerry Hare & Mike Mather

October 19, 2017

	2017	2016
Associates	28	25
Branch	11	14
Regular	176	160
TOTAL	216	199

New Mover Members since the last board meeting:

D's Affordable Moving Service  
Luggers Moving of Charlotte  
Miracle Movers  
Asheville Area Movers  
Cavemen Moving

We have two new associate members since the last board meeting:

Ernest Packaging Solutions  
White's Idealease

## SCHOLARSHIP COMMITTEE

Robert Farnum & Matt Sharpstene

October19, 2017

This year, the association has had eight applicants for the four-year scholarship.

We had two applicants for the two-year scholarship.

Both of this year's winners will be at the award ceremony tomorrow night.

The 2018 scholarship application will be on the website in January.

NCMA Board Meeting  
Thursday October 19, 2017  
Carolina Beach, NC

Seminar Training Committee  
Dru Burgin/Jerry Hare

MRT Training Seminar will be offered in Raleigh for the following dates:

\*Thursday, November 2, 2017

\*Thursday, December 7, 2017

The address is: 3900 Wake Forest Road, Raleigh NC 27609

Dennis Whitaker, Director of Safety, with Wheaton Van Lines will be speaking during the General Session on Saturday, October 21st. He will be doing a presentation on Electronic Logging.

If anyone has any other training needs, please discuss them with Dru or Jerry.

Thank You,  
Seminar Training Committee

PUBLIC AFFAIRS/TARIFF OVERSIGHT

October 19, 2017

Todd Campbell, Chairman

The association will file the credit card processing fee before the end of the month. Pam is working with James Thornton on getting it done.

The Commission was notified by the company Public Storage that their of the phrase “public storage” in the Moving 101 brochure is a violation of their copyright. The brochure will changed to reflect the phrase “self-storage”. The change will be grandfathered in. Milburn is revising our brochure.



## EXECUTIVE DIRECTOR'S REPORT

October 19

Pam Stanley

Tariff training seminars will continue to be held on a regular basis. We are still getting very good attendance at these seminars. They continue to be the best recruiting ground for new members. We will be in Raleigh on November 2 and December 7. We haven't started working on the schedule for 2018, but Kris is more willing to travel to places other than Raleigh and Charlotte. We have found a very good site in Raleigh on Wake Forest Road, that is set up classroom style and is always available.

Krishna Rajeev was given the job Director, Transportation Rates Division of the Public Staff on October 3, replacing Cynthia Smith who retired the end of July. Kris is now interviewing for someone to replace him

Forms are still going very well. We have had just over \$50,000 in sales last year. So far this year, we have sold over \$40,000. This is about the same pace as 2015 and 2016.

Convention took over my schedule since the last board meeting (with the short break to celebrate the birth of Ellis!)

Got the third quarter issue of the Tar Heel Van out.