

BOARD OF DIRECTORS
OCTOBER 19, 2017
COURTYARD BY MARRIOTT
CAROLINA BEACH, NC

Meeting was called to order at 3:13 p.m. by President Brett Plummer

ROLL: Members present: Plummer, Burgin, Farnum, Few, Rhodes, Hare, Mather, Sharpstene, Thornton, Harris, Olive and Moore.

Guests Attending: Lucky Anneheim, Jeff Lamb, Andrew Nallenweg and Johnny Fletcher of Make A Move in Charlotte.

Members absent: Cox and Campbell.

Plummer made a motion to excuse the absences; Harris seconded. Motion carried.

MINUTES: Minutes for the September 16 meeting were distributed. Harris made a motion to approve the minutes; Burgin seconded. Motion carried.

TREASURER'S REPORT:

CONVENTION FUND	\$22,224.83
MONEY MARKET	44,714.66
REGULAR CHECKING	2,511.90
SCHOLARSHIP FUND	1,567.43
CD	<u>11,350.01</u>
TOTAL	\$82,368.83

Burgin reported that our finances are stable and good.

Rhodes made a motion to approve the Treasurer's Report; Harris seconded. Motion carried.

COMMITTEE REPORTS:

BY-LAWS: No changes requested; no report necessary

CONVENTION: Plummer reported that we are here and that we've got a lot going on for the convention this year. He thanked the committee for putting on a great convention. He said that Cox worked hard and it is a shame that she couldn't be here due to family matters. We cut the convention back this year and are trying a different format. He wants comments from everyone on how you think it is. Do you think we need to go back to having Saturday night; do we need to do food on Thursday night? We've been doing this for 63 years and we want to keep doing it. We've got good attendance.

Tonight, we are just doing a Welcoming Reception and dinner on your own. That is because some sponsors asked for time to be able to take some clients out to dinner. This also saves the association some money. Our intent is to make sure everyone has a good time – we try to balance the convention between learning and entertainment and we try to do both. Our online marketing speaker scheduled for Friday won't be here due to illness. We did have the NCMA panel set up for Saturday; we are going to move that to Friday. People can ask questions. He's asked Joe Coffman and Tripp Moore to be on the panel. Plummer asked board members to ask questions of the panel to get it started.

LEGAL/LEGISLATIVE/INSURANCE: See written report.

Lucky Anneheim said he talked with Rep. Autry about the pending bill in the House. He has also reached out to Senator Jeff Jackson, who said we need to reach out to Senator Rabon. The committee in the Senate where our bill is stuck has lots of bills stuck there. We can't do anything until next May when the General Assembly comes back for the short session. We need to work hard to get the bill passed then or we will have to start all over in 2019.

MILITARY AFFAIRS: See written report. Rhodes said he has all the slides available from the recent Personal Property Forum. The Peak Season review said that total volume was only up 552 shipments this year. There was a significant drop-off in shipments in August.

Rhodes reported that Region 12 (our region) had no major issues in capacity. Big problems were in the NE and VA. The Open Season resulted in 16 new TSPs being named; one was in NC. They are looking to do another one.

It looks like missed RDDs are due more to delivery dates not being entered into the system; the shipments are arriving on-time. Agents need to make sure they notify their TSP when they direct deliver a shipment.

Personal Property has moved from SDDC to US Transcom.

Be prepared for the NC Real ID program. This is going to affect anyone who flies on airplanes – not just movers who do military business.. When you renew your driver's license, you will need to bring additional information to get the Real ID. The information is on the NC DMV site.

Base access remains an issue. The Real ID system may help with the problem. Harris said it still doesn't do background checks. Rhodes said that it does establish citizenship and address, so that will help the process. The TWIC cards will be the answer in the future.

The DTS rewrite has reduced the number of pages from 3700 pages to 2800 pages; PPSOs will allow acceptance of digital signatures. It should help in locating former

service members. Mather said it was going to shorten time to submit weights from 7 days to 4 days.

NEW MEMBERS DEVELOPMENT: See written report. Thornton said he was upset that TMM didn't join. Plummer you have to get the word out about how good our association is; sometimes you have contact someone several times before they decide to join. He said he talked to a friend in Florida who wished that their association was like ours. Hare said our numbers are good. Plummer said to be sure to make the new people attending our convention feel welcome. We need to keep calling and asking people to join. Pam said she finally got an updated data base from the Public Staff and will update the non-members with a certificate before the end of the year.

Few said he'd like to discuss new member voting procedures. Pam said we could that when we go into Executive Session.

PUBLIC AFFAIRS/TARIFF OVERSIGHT: See written report.

SCHOLARSHIP: See written report. Farnum reported that we had eight applicants. Plummer said when he called members to let them know that the scholarship is available, he got more people to apply. Few asked if we had thought about having a scholarship for graduate school. That is something the committee could consider next year.

SEMINAR TRAINING: See written report. Hare reported that we continue to hold the MRT seminar and we are doing a ELD seminar at the business session on Saturday. Dennis Whitaker of Wheaton knows everything about safety and the ELD mandate. Mather said the ELD is only interstate now, but it could be intrastate in the future.

EXECUTIVE DIRECTOR: See written report. Pam thanked the Board for renewing her contract.

NEW BUSINESS:

OLD BUSINESS:

Docket T-4657: The Association filed comments about the Electronic Bills of Lading. Only the Association, the Public Staff and Kathy Cox filed comments. The Public Staff's comments were very similar to ours, so there was no need to file reply comments. We don't know when the Commission will rule on this docket.

Moving Pads – Farnum said he has researched and found that washing pads is expensive. He worked out a deal where they could be washed at about \$3.50/lb, if the pads are brought to them and picked up. He will get the details to Pam and we can let the membership know of the options.

EXECUTIVE SESSION: Plummer said we were going into Executive Session and asked the guest to leave. He thanked them for attending.

Few asked if votes on new members could be done at every quarterly meeting, instead of being done via e-mail. He feels that we can let the new members order forms at the member price and that their membership be approved at a later date. He would like to have the board discuss new members in person, to preserve confidentiality.

Few made a motion to hold off votes on new members until quarterly board meetings.

Plummer said he doesn't have a problem doing this. Mather said we should do a probationary period – you can order forms, but no use our logo.

Pam said this would need to be a by-law change.

Mather said the board could sign confidentiality statements.

Pam said other states have similar requirements and she will investigate them and report back to the board.

Moore said Article 2, section 4 of the by-laws would need to be changed.

Motion was tabled until January when this can be investigated and new by-laws to be submitted to the board for approval and then to the membership for comments.

New Members:

D's Affordable Moving Service
Asheville Area Movers
Luggers Moving of Charlotte
Cavemen Moving
Miracle Movers

Mather made a motion to accept all; Few seconded. Motion carried.

Harris made a motion to adjourn; Plummer seconded. Motion carried.

Meeting adjourned at 4:47 p.m.