

NORTH CAROLINA MOVERS ASSOCIATION
BOARD OF DIRECTORS MEETING
January 20, 2018
Raleigh, NC

Installation of President

Call to Order Time: _____

Kathy Cox

Roll Call

Pam Stanley

Minutes

October 19, 2017

Pam Stanley

October 21, 2017

Treasurer's Report

Mike Mather

2017 Year-End Treasurer's Report

2018 Treasurer's Report

2017 Convention Report

Committee Reports

By-Laws

David Rushing

Convention

Kathy Cox

Legal/Legislative/Insurance

Kathy Cox/Brett Plummer/Matt Sharpstene/
Lucky Anneheim/Travis Few

Military Affairs

Steve Rhodes

New Members Development/

Rick Thornton/Josh Oliver/Jerry

Corporate Sponsorship

Hare/Mike Mather

Public Affairs/Tariff Oversight

Todd Campbell

Scholarship

Robert Farnum/David Rushing

Seminar Training

Jerry Hare/Dru Burgin

Executive Director

Pam Stanley

New Business

Docket T-100 Sub 49

Pam Stanley

(credit card & tv box)

Old Business

Docket T-4657 Electronic Forms

Pam Stanley

Executive Session

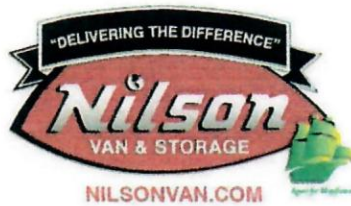
Membership Procedures

New Members:

Space to Space Moving

Port City Moving

Adjourn Time _____



20 January 2018

Report to the Board – Military

USTRANSCOM announced a recalculation of Customer Satisfaction Survey Scores (CSS) for the 1 Jan – 14 May 2018 performance period. The data pull for this recalculation was 1 Nov 2016 to 31 Oct 2017 and is effective 1 Jan 2018. TSPs that are not statistically valid will receive the number of supplemental scores needed to achieve validity. The value attributed to supplemental scores is equal to the average value of the market and are calculated each performance period. Average scores this period = dHHG 85.95; iHHG 84.04; iUB 87.18 and OTO 81.51.

2018 Rate Filing Schedule began with Round 1 opening 15 Jan and closing 22 Jan. Round 2 dates are 11 Feb thru 16 Feb.

USTRANSCOM has awarded a separate development contract for the development of a new prototype to replace the current DPS computer system. Indications are that the new system would be based on the existing business rules rather than a new program design. Representatives from the new contractor visited the Fort Bragg area 10-12 Jan seeking input. Before we all get excited about this project, remember it is only a new computer system that is supposed to fix/replace a system that has been broken since day 1. At least they are seeking our input and have even listened to our suggestions that any new system must include an application for two way interface. COL Lounsborough has been invited to speak at AMSA's annual conference in April where it is hoped he will provide new details on the prototype system.

Fort Bragg has announced that the implementation date for REAL ID will begin on 22 Jan. Those without a REAL ID will need additional documents to obtain a visitor pass to Ft Bragg. Those documents can include a US passport, permanent resident card, foreign passport with temporary I-551 stamp, or a

Native American tribal document, among other forms of ID. Visitors with a current pass to access Ft Bragg may continue using that pass until it expires.

Very Respectfully,



Steve Rhodes

NEW MEMBER DEVELOPMENT/

CORPORATE SPONSORSHIP

Rick Thornton, Josh Oliver, Jerry Hare & Mike Mather

January 20, 2018

	2018	2017
Associates	29	25
Branch	12	15
Regular	173	161
TOTAL	214	201

New Mover Members since the last board meeting:

Port City Moving
Space to Space Moving

We have two new associate members since the last board meeting:

BASYS Processing

PUBLIC AFFAIRS/TARIFF OVERSIGHT

January 20, 2018

Todd Campbell, Chairman

Docket T-100 Sub 49 – On January 1, 2018, the 1.8% annual rate increase took effect.

Docket T-100 Sub 49 – The NCMA filed amendments to the Maximum Rate Tariff requesting that the carriers be able to pass through their credit card processing fees and adding Flat Screen TV to the packing and container charges. The Commission requested that comments be filed by February 9, with reply comments due February 23. If you haven't filed comments yet, please do so. Ask Pam for how to file them. So far only four comments have been filed to the docket, but we know that more than that has been filed. They haven't been processed due to the holiday on Monday and the snow on Wednesday-Friday.

Scholarship Committee Report 1/20/18

The 2018 Scholarship application topics have been finalized and posted to the NCMA website: <http://www.ncmovers.org/2018-scholarships/>

Employees of member companies are eligible to apply, along with their spouses, parents, children and grandchildren. The student no longer has to go to a North Carolina college.

This year as in past years, there will be two scholarships awarded:

- a \$1,000 scholarship will be awarded to a student attending a 4-year college
- a \$500 scholarship will be awarded to a student attending a 2-year college.

Applications for the 2018 scholarship are due back in the Association office by April 16.

Based on who applies we will be assembling a panel of judges to review the essays this spring. If interested please reach out to either:

Bob Aase Farnum: 704-506-9724

David Rushing: 704-400-4085

NCMA Board Meeting
Saturday January 20th, 2018
Raleigh, NC

Seminar Training Committee
Dru Burgin/Jerry Hare

MRT Training Seminar will be offered in Raleigh for the following day:
*Tuesday, February 6, 2018

The address is: 3900 Wake Forest Road, Raleigh NC 27609

Tony Pagrabs and Chris Miller, with Wells Insurance, will be hosting a Claims and Valuation Seminar on Tuesday February 20th from 9:00am-12:00pm.

The address is: 1 North 3rd Street, Wilmington NC 28401

If anyone has any other training needs, please discuss them with Dru or Jerry.

Thank You,
Seminar Training Committee

EXECUTIVE DIRECTOR'S REPORT

January 20, 2018

Pam Stanley

Tariff training seminars will continue to be held on a regular basis. We are still getting very good attendance at these seminars. They continue to be the best recruiting ground for new members. The next seminar will be February 6 in Raleigh. Kris and I will be working on determining sites for the 2018. He wants to have the seminars in more places than Charlotte and Raleigh (similar to how Carol Stahl held seminars).

Forms are still going very well. We sold a little over \$48,000 last year, which was very good for a year without changes to the forms.

Fourth quarter issue of the Tar Heel Van was published in two parts. I added a stand-alone photo album.

I will be moving the board minutes from files to books and other housecleaning items over the winter.

Talked with Hub International about having a group medical plan. It's still very complicated and I'll be doing some more research.

STATE	State License	Code of Ethics	BBB Record	Bad List	Workman's Comp	
Southwest Movers (Texas)	X	X	X	X	X	Applications are submitted to a Membership Committee then submitted to Board and Membership for final vote approval at next meeting If applicant has all the requirements, they are considered provisional in the interim, pending board approval If application is not approved by the committee, they have the right to appeal to full board. (only one request)
Pennsylvania Movers	X	X			X	Only a review process, no vote. Has process for removal.
New Jersey	X	X	X			In business for one year If BBB record goes below B, they are removed from website until rating improves
California	X	X				They bill by number of trucks registered with the PUC Charge an initiation fee and bill dues monthly
Illinois	X	X			X	They have a conditional membership - new members will not be listed on the website or recommended to shippers or can use the logo, until they pass the state audit and have final board approval. They also require an open book test Right of appeal if membership is denied