

2017 TREASURER'S REPORT

CATEGORY DESCRIPTION	2017	2016	BUDGET	DIFF
BALANCE January 1	\$45,300.68	\$67,415.62		FROM BUDGET
INCOME/EXPENSE				
INCOME:				
ADVERTISEMENT THV	1,640.00	1,130.00	\$1,000.00	\$640.00
ASSOCIATE DUES	6,937.50	4,950.00	5,000.00	\$1,937.50
BANNER AD FOR WEB PAGE		200.00	1,000.00	(\$1,000.00)
BRANCH DUES	600.00	1,050.00	1,050.00	(\$450.00)
FORMS	47,614.07	49,211.62	43,000.00	\$4,614.07
INTEREST INCOME	72.87	112.05	100.00	(\$27.13)
MEMBERSHIP DUES	51,869.00	50,737.50	50,000.00	\$1,869.00
SALES TAX	3,352.87	3,430.94	3,000.00	\$352.87
SCHOLARSHIP	6,475.00	1,580.00	4,000.00	\$2,475.00
SEMINARS			500.00	(\$500.00)
SHIPPING	6,671.31	7,144.37	7,000.00	(\$328.69)
SOFTWARE	830.00	1,780.00	1,000.00	(\$170.00)
TOTAL INCOME	\$126,062.62	\$121,326.48	\$116,650.00	\$9,412.62
EXPENSES:				
ACCOUNTING-PROF FEES.	585.00	585.00	600.00	(\$15.00)
BANK SERVICE FEES	3,516.48	2,775.16	2,500.00	\$1,016.48
BOARD MEETING EXPENSE	1,058.45	1,179.64	2,200.00	(\$1,141.55)
BOARD RESERVE			0.00	\$0.00
CAPITAL EXPENDITURES		693.84	0.00	\$0.00
DUES (MEMBERSHIP)	325.00	325.00	325.00	\$0.00
EXECUTIVE DIR PROF FEE	37,333.68	36,601.68	37,337.79	(\$4.11)
FORMS	32,349.54	37,028.50	30,000.00	\$2,349.54
INSURANCE	1,541.00	1,541.00	1,550.00	(\$9.00)
IT	2,091.58	13,065.67	5,000.00	(\$2,908.42)
LEGAL			0.00	\$0.00
MEETINGS	310.72	525.00	500.00	(\$189.28)
MISCELLANEOUS	201.24		487.21	(\$285.97)
POSTAGE	570.30	512.31	700.00	(\$129.70)
PRINTING	731.35	455.93	750.00	(\$18.65)
RENT	1,800.00	1,800.00	1,800.00	\$0.00
SALES TAX PAID	3,226.32	3,395.93	3,000.00	\$226.32
SCHOLARSHIPS	5,000.00	4,500.00	5,000.00	\$0.00
SEMINAR			500.00	(\$500.00)
SHIPPING	5,101.32	6,589.32	5,500.00	(\$398.68)
SOFTWARE	255.00	1,775.00	900.00	(\$645.00)
SUPPLIES	1,250.19	880.68	1,200.00	\$50.19
TAXES			3,300.00	(\$3,300.00)
TELEPHONE EXPENSE	2,721.23	2,739.59	3,000.00	(\$278.77)
TRAVEL EXPENSES	8,235.46	10,796.01	10,500.00	(\$2,264.54)
TOTAL EXPENSES	\$108,203.86	\$127,765.26	\$116,650.00	(\$8,446.14)
TOTAL INCOME/EXPENSE	\$17,858.76	-\$6,438.78	(\$0.00)	
CONVENTION 2017 EXPENSE	\$39,346.18			
CONVENTION 2017 INCOME	\$44,070.00			
CONVENTION 2015 INCOME		\$300.00		
CONVENTION 2016 INCOME		\$36,325.00		
CONVENTION 2016 EXPENSE		\$52,301.16		
CASH ON HAND 12/31/17	\$67,883.26	\$45,300.68		

ACCT BALANCES

Acct	12/31/2017
Capital Convention Fund	7,394.79
Capital Money Market	38,705.92
Capital Regular Checking	1,116.46
Capital Scholarship Fund	9,317.17
CD #1	11,348.92
TOTAL	\$67,883.26