

NORTH CAROLINA MOVERS ASSOCIATION
ANNUAL MEETING
October 12, 2018
The University Club
Raleigh, NC

Welcome	Kathy Cox
Committee Reports	
By-Laws	David Rushing
Convention	Kathy Cox
Legal/Legislative/Insurance	Lucky Anneheim
Military Affairs	Steve Rhodes
New Members Development/ Corporate Sponsorship	Jerry Hare
Scholarship	Robert Farnum/David Rushing
Seminar Training	Jerry Hare/Dru Burgin
Public Affairs/Tariff Oversight	Todd Campbell
Executive Director	Pam Stanley
Nominating	Brett Plummer
2019 Budget	Mike Mather/Pam Stanley
Report from Public Staff	Krishna Rajeev
Recognition of Outgoing Board Members Jerry Hare & Rick Thornton	Kathy Cox
Installation of New Board Members	Kathy Cox
Recognition of Bryan Beatty	Nick Jeffries/Pam Stanley
Recognition of Scholarship Winners	
Kacie Barrett	David Rushing
Jonathan Elkins	Bob Farnum
Recognition of Mover of the Year	Kathy Cox
Adjournment	



Pam Stanley <pstanley@ncmovers.org>

By-Laws

1 message

Pam Stanley <pstanley@ncmovers.org>
To: David Rushing <DRushing@aacorp-usa.com>

Thu, Oct 11, 2018 at 4:08 PM

You don't need to give a report for the board meeting - the usual no change requested; no report necessary.

However, you will need to give a report for the annual meeting.

The Board revised the By-Laws in May to clarify attendance at Board meetings and define the necessary numbers for a quorum. The current By-Laws of the Association can always be found on the members page of our website.

Thanks! See you tomorrow.

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Pam Stanley

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North Carolina Movers Association
Quarterly Board Meeting
October 12, 2018

Legal Committee Report
By Lucky Anneheim

- I. NC House Bill 732
 - a. HB 732 stalled in the Committee on Rules and Operations of the Senate, chaired by Senator Bill Rabon. This bill would have helped to protect North Carolinians from illegal and unregulated movers by giving law enforcement authorities the ability to enforce statutes that are meant to prevent such crimes.
 - b. The sponsor of that bill, Republican Congressman Allen McNeill of Asheboro called to personally thank all of us for the support and letters we sent. His office has been instrumental in helping to keep us informed and educated on the nuances of passing a bill through the NC General Assembly. He is running for reelection on Nov. 6
 - i. He has assured me of reintroducing the unanimously passed house bill, next spring, if he's reelected. Congressman McNeill won reelection in the last three general elections, the last being with 78% of the vote.
 - c. I met with Democratic Congressman John Autry, last Sunday. He has vowed to help push our bill through the House if he is reelected, as well. This has been a rare opportunity of Democrats and Republicans working together.
 - d. After the November elections, we will know what path we need to take. At that time, we can lay ground work to persuade relevant senators to help if/when a new house bill gets to that stage, since that seems to be where things get stalled.
 - e. Comments?
- II. Uhaul informed the board that they considered our use of the phrase "help for moving companies" on our website a violation of their trademark.
 - a. The home page of our website was changed to read "Information for Moving Companies."
 - b. Comments?
- III. DOCKET T-100, 49 was added to the tariff to be able to charge credit card processing fees and the packing of flat screen TV boxes.
 - a. For our company, this has helped to recoup a significant amount in monthly credit card processing fees.
 - b. Comments?
- IV. DOCKET T-4657: At our last board meeting, Pam reported that the Commission ruled on All My Sons request to use Electronic Bills of Lading. All Electronic Bills of Lading have to be submitted to the Public Staff for approval, for individual companies. There are currently 5 certified moving companies in NC that are listed on Page 9A of the MRT.
 - a. Comments?



8 October 2018

Report to the Membership – Military

- Real ID became the requirement for entry on to Fort Bragg on 22 January. While there were some initial back ups once the initial surge was over, there did not seem to be many problems. Long range plan (2020) is for two separate systems to merge and become the standard.

Fort Bragg PPSO continues to operate as a standalone PPSO and will not become part of JPPSO Mid Atlantic due to the number of flag officers stationed on Fort Bragg.

-Abandoned property continues to be a front burner issue with Industry and TCJ4H. SMO is working with the USTRANSCOM leadership and Military Service Headquarters to standardize conversion practices

-New USTRANSCOM Commander is LTG Stephen Lyon, USAF. Outgoing commander moved to Charlotte and was extremely vocal with Ft Bragg QC personnel about how broken the system is.

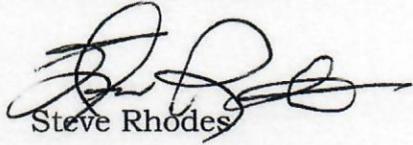
-New move system to be called “My Move System” and is still being worked on. I do not have a lot of data on the new system except that it is supposed to be in place before next peak season.

-Peak season numbers: There were 6,252 shipments awarded this year. Down 6% from last three year average. 53% domestic HHG/18% UB/29% international HHG. Peak week was week 29(Mid July) with the low week actually being week 27. 25% of awards were for Code 2 and short fuse awards were less than 9%.

-TCJ4H is looking to rewrite the TOS document to allow for best commercial practices. They hope to have the new version on the street next month.

-NTS Market Expansion: TCJ4H is looking to expand capacity and they think they can do it by not having another open enrollment season and allowing current NTS providers who are not TSPs to become TSPs.

Very Respectfully,



Steve Rhodes

NEW MEMBER DEVELOPMENT/CORPORATE SPONSORSHIP

Rick Thornton, Jerry Hare & Mike Mather,

Co-Chairmen

YEAR-END REPORT

October 12, 2018

	208	2017
Associates	33	27
Branch	12	11
Regular	181	176
TOTAL	226	214

New Mover Members this year:

Port City Moving
Coastline Relocation
Easy St. Moving Services
JMJ Moving Services, LLC
CK Movers, LLC
Arlisa Turner Moving, LLC
Hull Brothers Moving Labor & Assembly, LLC
Dillard's Moving & Transport, LLC
Neighbor Moving, LLC
E E Ward Moving and Storage Co., LLC
College Hunks Hauling Junk & Moving – Leland

Brazosmovers.com, LLC
Totable, Inc.
Strong Moving Company
Smart Move, LLC
Box and Dolly, LLC

New Associate Members This Year:

National Dispatch, LLC

Powerhouse Pressure Washing

Mickey Truck Bodies

DeWitt Move/Royal Hawaiian Movers

Be sure to recommend the NCMA to any associate members that you think would be a good fit for our membership.

We are going to be reaching out to those companies who hold a Certificate of Exemption but are not members of the association. Please recommend the association to those movers who hold a certificate.

NOMINATING COMMITTEE REPORT

Annual Meeting

OCTOBER 12, 2018

Brett Plummer, CHAIRMAN

The Board of Directors has approved the following slate of directors to the NC Movers Association Board.

2019 Directors:

Dean Barrett – Steele & Vaughn Moving, Greensboro

2021 Directors:

Chris Barringer – Barringer Moving & Storage, Newton

Jeff Day – Acme Movers & Storage, Morehead City

Matt Sharpstene – A Few Good Men Moving & Storage, Youngsville

Paula West – Covan World-Wide Moving, Fayetteville

After submitting the slate, you will need to have a motion for the nominations to be closed.

Then you will ask for a motion for the slate to be approved by the membership and then a second.

Then you will do the all in favor, all opposed.

The new board members elected will be installed today. The ones that couldn't attend today will be installed at the January Board meeting.

PUBLIC AFFAIRS/TARIFF OVERSIGHT

October 12, 2018

Todd Campbell, Chairman

DOCKET T-100 SUB 49 - We received approval from the NC Utilities Commission in May to have a packing and container charge flat screen TVs and to be able to pass on credit card processing fees to our customers. These changes did require revisions to the bills of lading. Carriers are allowed to use existing stock until December 31, 2018.

The Commission also approved the use of Electronic Bills of Lading. The Board has talked to some software developers and hope to have one to offer to the membership by early next year.

SCHOLARSHIP COMMITTEE

Robert Farnum & David Rushing

Co-Chairmen

YEAR-END REPORT

October 12, 2018

This year, we had five applicants for the 4 year scholarship and 2 applicants for the 2 year scholarship.

All of our renewals maintained their eligibility.

Applications for 2019 will be posted on the website in January. Please make sure your employees know about this valuable resource.

EXECUTIVE DIRECTORS'S REPORT

October 12, 2018

Monday, October 15 is my 24th anniversary of being the Executive Director for this association. It has been a pleasure to serve your association for 24 years and I hope to be able to continue serving you. I feel that our association is one of the best in the country and it is due to the support of members like you. I still can't believe that I have been doing this so long. One of the greatest things about my job is the interaction I get to have with our members. Most of it is on the phone, but it's always nice to be able to help our members with problems and questions they have.

This year, I again represented the Association at the annual meeting of the National Council of Moving Associations. I was re-elected Vice-Chairman of the National Council. We also held a panel with National Council of Transportation Rate Specialists – state regulators who handle transportation issues. Meeting with other state directors is a valuable resource and gives me ideas and strategies that I bring back to NC.

I continue to serve on the board of directors of the American Moving and Storage Association. I am finishing up my term as chairman of the Education Committee, but I will continue as a committee member. We will continue working to develop affordable educational programs for movers. Steve Rhodes, John Potts and Charlie Cook are also on the committee, so North Carolina has a large voice in education offerings at AMSA. As a member of the NCMA, you can participate in most of their education offerings – even if you're NOT a member of AMSA at the member price. They have a great slate of Wednesday Webinars on a variety of topics. Several of the webinars are available on demand. All AMSA Education offerings are covered. It's just another benefit of being in the NCMA! This year, I was also named to be on the board of the Moving and Storage Institute – the MSI gives out several scholarships every year and also funds needed data driven studies for AMSA. I have also been named to the Independent and Small Business Committee. AMSA is beginning to tailor more of the programs to the small businesses.

Expect to see a lot of offerings at AMSA's 100th convention in March in Houston.

Our forms program is continuing to be a success. We have had over 200 orders placed this year. More members are taking advantage to using the website for ordering. Many thanks to Milburn Printing for continuing to offer us affordable forms with great customer service. I've had members ask why they can't order direct from Milburn. We get a much better price on the forms by ordering them through the Association, because Milburn only has one customer to deal with.

The association has continued to hold tariff training seminar with the Public Staff and the Utilities Commission on a monthly basis. Even 15 years after the MRT became effective, these seminars remain very popular. The MRT seminar is a great way to train your new employees on the tariff. They are always free – they just have to miss a day of work and have lunch money. It is also useful for long-time employees to have a refresher course and get rid of some bad habits. Sign-up information and dates are always posted on our website.

If you want your own personal seminar held at your office, just contact the Association office. We can tailor a seminar for your employees to emphasize the parts of the tariff you want. All you have to do is pay mileage for me to come. Now that it's the off season, it's time to make sure you're doing things the right way. Not sure – call the association office!