

2018 TREASURER'S REPORT

CATEGORY DESCRIPTION	2018	2017	BUDGET	DIFF
BALANCE January 1	\$67,883.26	\$45,300.68		FROM BUDGET
INCOME/EXPENSE				
INCOME:				
ADVERTISEMENT THV	680.00	1,640.00	\$1,500.00	(\$820.00)
ASSOCIATE DUES	5,641.67	6,937.50	6,000.00	(\$358.33)
BRANCH DUES	900.00	600.00	1,050.00	(\$150.00)
CREDIT CARD FEES	2,121.57		2,600.00	(\$478.43)
FORMS	49,916.46	47,614.07	40,000.00	\$9,916.46
INTEREST INCOME	195.25	72.87	100.00	\$95.25
MEMBERSHIP DUES	55,531.50	51,869.00	50,000.00	\$5,531.50
MISCELLANEOUS	1,000.00			
SALES TAX	3,462.14	3,352.87	2,500.00	\$962.14
SCHOLARSHIP	300.00	6,475.00	5,000.00	(\$4,700.00)
SEMINARS			500.00	(\$500.00)
SHIPPING	7,429.27	6,671.31	5,000.00	\$2,429.27
SOFTWARE	1,380.00	830.00	550.00	\$830.00
TOTAL INCOME	\$128,557.86	\$126,062.62	\$114,800.00	\$13,757.86
EXPENSES:				
ACCOUNTING-PROF FEES.	595.00	585.00	600.00	(\$5.00)
BANK SERVICE FEES	3,068.35	3,516.48	2,600.00	\$468.35
BOARD MEETING EXPENSE	1,164.29	1,058.45	1,500.00	(\$335.71)
BOARD RESERVE			0.00	\$0.00
CAPITAL EXPENDITURES			2,500.00	(\$2,500.00)
DUES (MEMBERSHIP)	325.00	325.00	325.00	\$0.00
EXECUTIVE DIR PROF FEE	38,084.64	37,333.68	38,117.68	(\$33.04)
FORMS	36,244.38	32,349.54	28,000.00	\$8,244.38
INSURANCE	1,436.00	1,541.00	1,550.00	(\$114.00)
IT	2,010.39	2,091.58	1,400.00	\$610.39
LEGAL			0.00	\$0.00
MEETINGS	750.00	310.72	500.00	\$250.00
MISCELLANEOUS		201.24	257.32	(\$257.32)
POSTAGE	830.25	570.00	700.00	\$130.25
PRINTING		731.35	750.00	(\$750.00)
RENT	1,800.00	1,800.00	1,800.00	\$0.00
SALES TAX PAID	3,589.69	3,226.32	2,500.00	\$1,089.69
SCHOLARSHIPS	5,000.00	5,000.00	5,000.00	\$0.00
SEMINAR			500.00	(\$500.00)
SHIPPING	6,535.61	5,101.32	3,600.00	\$2,935.61
SHIRTS/HATS			4,000.00	(\$4,000.00)
SOFTWARE	1,410.00	255.00	900.00	\$510.00
SUPPLIES	1,709.77	1,250.19	1,200.00	\$509.77
TAXES	11.00		3,000.00	(\$2,989.00)
TELEPHONE EXPENSE	2,688.24	2,721.23	3,000.00	(\$311.76)
TRAVEL EXPENSES	8,383.36	8,235.46	10,500.00	(\$2,116.64)
TOTAL EXPENSES	\$115,635.97	\$108,203.56	\$114,800.00	\$835.97
TOTAL INCOME/EXPENSE	\$12,921.89	\$17,859.06	\$0.00	
CONVENTION 2019 EXPENSE	\$2,179.79			
CONVENTION 2019 INCOME	\$1,630.00			
CONVENTION 2017 EXPENSE		\$39,346.18		
CONVENTION 2017 INCOME		\$44,070.00		
CASH ON HAND 12/31/18	\$80,255.36	\$67,883.56		

ACCT BALANCES

Acct	12/31/2018
Capital Convention Fund	6,955.00
Capital Money Market	55,934.46
Capital Regular Checking	1,299.73
Capital Scholarship Fund	4,617.17
CD #1	11,449.00
TOTAL	\$80,255.36