BOARD OF DIRECTORS September 14, 2019 DoubleTree by Hilton Greensboro, NC

Meeting was called to order by President Kathy Cox at 8:56 a.m.

ROLL CALL: Members present: Cox, Burgin, Barrett, Harris, Anneheim, Farnum, Rhodes, Barringer, Day,

Sharpstene, West and Plummer.

Members absent: Mather, Campbell, Rushing and Few.

Guest present: Kevin Broden of Make A Move

Burgin made a motion to excuse all absences; Rhodes seconded. Motion carried.

MINUTES for the April 6th meeting were distributed. Rhodes made a motion to approve the minutes; West seconded. Motion carried.

TREASURER'S REPORT:

OPERATING	\$28,611.10
SAVINGS	61,099.79
CONVENTION	23,905.88
SCHOLARSHIP	617.17

TOTAL \$114,233.94

Harris made a motion to approve the Treasurer's Report: Day seconded. Motion Carried.

COMMITTEE REPORTS

BY-LAWS: no changes requested

CONVENTION: Burgin reported on the plans. Pam to send data out to the Board. Cox asked each board member to contact with five people personally.

LEGAL/LEGISLATIVE/INSURANCE: Pam reported that Nick Jeffries hasn't set the date up for the semi-annual meeting with the Commissioners. Meeting was delayed due to the date of our convention. Pam also reported that she has turned in Bell Hops to the Public Staff. They have been contacted.

MILITARY AFFAIRS: See written report submitted by Rhodes. He said that the Global Household Goods Contract will happen. The only question is when. GSA has stated they need to study the proposal. Tentative awarding of the contract in April.

The moving trade associations (IAM and AMSA) have been shut out of the process. We lobbied Congress during AMSA's Moving Day to try to get the associations back in the process. The General doesn't like spending time on HHG's. Social media has been hurting them. Cox said they should just do away with moving everyone during peak season. Rhodes said the generals would like that, but the individual services are fighting it.

Rhodes presented a request from Steve Weitekamp, representing the National Council of Moving Associations for us to give him permission to add our opinion to the situation.

See written proposal from Rhodes. Rhodes made motion to send this to Weitekamp; Harris seconded. Motion carried.

NEW MEMBERS DEVELOPMENT: See written report submitted by Harris.

PUBLIC AFFAIRS/TARIFF OVERSIGHT: See proposal from James Thornton for the Association to file a request to amend the stair carry rule. Currently, there is confusion as to whether you can apply an outside stair carry to a single-family residence; even if that is the only way to get the shipment into the house.

Barrett made a motion to approve the docket; West seconded. Motion carried.

SCHOLARSHIP: See written report from West and Barringer. West had asked Pam to do a cover letter about the association. Pam said John Potts said he'd do the 50/50 raffle. Cox said we could sell naming rights for the scholarship. Maybe 5 years - \$250/year? Barrett said \$1,500/year?

Pam has asked James Thornton for an attorney at his firm that could help us set up the scholarship as a foundation.

Cox asked Burgin to keep the scholarship committee the same next year.

We will have a cornhole tournament at the convention to raise money for the scholarship fund. \$20/team. Harris and Plummer will bring their cornhole boards. West said she has gas cards to raffle off. Cox asked Harris if he could get us more Yeti cups; Harris suggested getting Yeti backpacks also.

SEMINAR TRAINING: Burgin said we would be having another Claims/Valuation with Wells Insurance in November. Date to be determined.

EXECUTIVE DIRECTOR: See written report. Pam to research getting new binders locally. Order 100 this time.

NEW BUSINESS

BOARD MEMBERS: Burgin explained what was needed. Harris and Barrett agreed to new terms. Rhodes to ask Thomas Kiser.

OLD BUSINESS

VIDEO: Barrett reported that due to circumstances he has not been able to get this completed. He will be working on it.

EXECUTIVE SESSION:

The Board discussed Pam's contract for 2020-21 in Executive Session. 3% increase for 2020; 2.5% for 2021. Keep officer rental and cell the same; mileage will remain the federal rate.

Pam will get back with the Board.

Budget 2020: See budget submitted.

Fix sales tax and Pam salary.

Rhodes made a motion to approve the budget; Harris seconded.

Motion carried.

It was decided to get T-shirts for the convention. Farnum and West to investigate and get back with Pam.

Harris made a motion to adjourn; Rhodes seconded.

Meeting adjourned at 11:30 a.m.