

2019 TREASURER'S REPORT

| CATEGORY DESCRIPTION | 2019 | 2018 | BUDGET | DIFF |
|-----------------------------|---------------------|---------------------|---------------------|----------------------|
| BALANCE January 1 | \$80,255.36 | \$67,883.26 | | FROM BUDGET |
| | | | | |
| | | | | |
| INCOME/EXPENSE | | | | |
| INCOME: | | | | |
| ADVERTISEMENT THV | | 680.00 | \$700.00 | (\$700.00) |
| ASSOCIATE DUES | 6,125.00 | 5,291.67 | 6,000.00 | \$125.00 |
| BRANCH DUES | 1,200.00 | 900.00 | 900.00 | \$300.00 |
| CREDIT CARD FEES | 1,652.75 | 1,685.82 | 2,000.00 | (\$347.25) |
| FORMS | 32,692.14 | 38,363.07 | 42,000.00 | (\$9,307.86) |
| INTEREST INCOME | 717.62 | 106.73 | 150.00 | \$567.62 |
| MEMBERSHIP DUES | 54,473.75 | 53,606.50 | 54,000.00 | \$473.75 |
| MISC INCOME | 1,000.00 | | | |
| SALES TAX | 2,244.10 | 2,677.44 | 3,000.00 | (\$755.90) |
| SCHOLARSHIP | 500.00 | | 2,000.00 | (\$1,500.00) |
| SEMINARS | | | | \$0.00 |
| SHIPPING | 4,556.80 | 5,637.01 | 6,000.00 | (\$1,443.20) |
| SOFTWARE | 1,335.00 | 1,180.00 | 1,400.00 | (\$65.00) |
| | | | | |
| TOTAL INCOME | \$106,497.16 | \$110,128.24 | \$118,150.00 | (\$11,652.84) |
| | | | | |
| EXPENSES: | | | | |
| ACCOUNTING-PROF FEES. | 605.00 | 595.00 | 595.00 | \$10.00 |
| BANK SERVICE FEES | 2,214.77 | 2,440.47 | 3,000.00 | (\$785.23) |
| BOARD MEETING EXPENSE | 1,461.68 | 511.08 | 1,500.00 | (\$38.32) |
| BOARD RESERVE | | | 0.00 | \$0.00 |
| CAPITAL EXPENDITURES | 1,632.84 | | 2,500.00 | (\$867.16) |
| DUES (MEMBERSHIP) | 325.00 | 325.00 | 325.00 | \$0.00 |
| EXECUTIVE DIR PROF FEE | 27,517.13 | 25,389.76 | 38,846.16 | (\$11,329.03) |
| FORMS | 23,390.57 | 29,020.38 | 31,000.00 | (\$7,609.43) |
| INSURANCE | 1,436.00 | 1,436.00 | 1,500.00 | (\$64.00) |
| IT | 2,280.35 | 1,135.20 | 2,000.00 | \$280.35 |
| LEGAL | | | | \$0.00 |
| MEETINGS | 299.00 | 750.00 | 750.00 | (\$451.00) |
| MISCELLANEOUS | 104.00 | | 133.84 | (\$29.84) |
| POSTAGE | 579.49 | 601.37 | 750.00 | (\$170.51) |
| PRINTING | | | 750.00 | (\$750.00) |
| RENT | 1,200.00 | 1,200.00 | 1,800.00 | (\$600.00) |
| SALES TAX PAID | 2,511.85 | 2,998.40 | 3,000.00 | (\$488.15) |
| SCHOLARSHIPS | 4,500.00 | 5,000.00 | 5,000.00 | (\$500.00) |
| SHIPPING | 4,471.86 | 5,086.75 | 5,500.00 | (\$1,028.14) |
| SOFTWARE | 1,105.00 | 1,240.00 | 1,300.00 | (\$195.00) |
| SUPPLIES | 1,117.31 | 1,123.39 | 1,400.00 | (\$282.69) |
| TAXES | 1,214.00 | 11.00 | 3,000.00 | (\$1,786.00) |
| TELEPHONE EXPENSE | 1,832.25 | 1,909.17 | 3,000.00 | (\$1,167.75) |
| TRAVEL EXPENSES | 9,773.48 | 6,980.14 | 10,500.00 | (\$726.52) |
| | | | | |
| TOTAL EXPENSES | \$89,571.58 | \$87,753.11 | \$118,150.00 | (\$28,578.42) |
| | | | | |
| TOTAL INCOME/EXPENSE | \$16,925.58 | \$22,375.13 | \$0.00 | |
| | | | | |
| 2018 CONVENTION INC | \$200.00 | \$21,020.00 | | |
| 2018 CONVENTION EXP | | \$2,000.00 | | |
| 2019 CONVENTION INC | \$16,853.00 | | | |
| CASH ON HAND 9/13/19 | \$114,233.94 | \$111,278.39 | | |

ACCT BALANCES

| Acct | 9/13/2019 |
|-------------------------|---------------------|
| Wells Fargo Operating | 28,611.10 |
| Wells Fargo Savings | 61,099.79 |
| Wells Fargo Convention | 23,905.88 |
| Wells Fargo Scholarship | 617.17 |
| TOTAL | \$114,233.94 |