NORTH CAROLINA MOVERS ASSOCIATION BOARD OF DIRECTORS MEETING October 10, 2019 Wrightsville Beach, NC

Call to Order Time:	Kathy Cox
Roll Call	Pam Stanley
Minutes September 14, 2019 Treasurer's Report 2019 Treasurer's Report	Pam Stanley Mike Mather
Committee Reports By-Laws Convention Legal/Legislative/Insurance Military Affairs New Members Development/ Corporate Sponsorship Nominating Committee Public Affairs/Tariff Oversight Scholarship Seminar Training Executive Director	Jeff Day Dru Burgin Kathy Cox/Brett Plummer/Matt Sharpstene/ Lucky Anneheim Steve Rhodes Bob Farnum/Travis Few/ Tony Harris/Mike Mather Brett Plummer Todd Campbell Chris Barringer/Paula West Dru Burgin/David Rushing Pam Stanley
New Business Board Meeting	Dru Burgin
Old Business	
Executive Session 2020 Budget Executive Director's Contract	
Adjourn Time	

CONVENTION COMMITTEE REPORT October 10, 2019 Dru Burgin

It was nice to get back to having a convention again this year.

We've got some good speakers lined up.

Our numbers started off slow, but have ended up pretty good.

I am working on where and when to have the convention next year. A decision will be made by the end of the year.

LEGAL/LEGISLATIVE/INSURANCE COMMITTEE REPORT

OCTOBER 10 & 12, 2019

Kathy Cox, Brett Plummer,

Matt Sharpstene, Lucky Anneheim

House Bill 235 was passed by the House on June 5, 116-1. It has stalled in the Senate again. It got referred to the Committee on Rules and Operations of the Senate on July 11 and hasn't moved since then. This bill would allow enforcement of illegal movers by local law enforcement. Currently, enforcement can only be done by the Highway Patrol and they have to be caught on the road.

Our semi-annual meeting with the Commissioners is tentatively scheduled for November 6. We meet with Commissioners, Commission Staff, Public Staff, Highway Patrol and the Attorney General's office twice a year. The new chair of the Commission, Charlotte Mitchell, has attended meetings since she joined the Commission in 2017 and has shown an interest in learning about our industry.



8 October 2019

Report to the Board - Military

The only issues of reportable significance since the last report was submitted have been the release of a proposed timeline for the GHC which would put implementation at 1 February 2021 and significant proposed changes to the Claims Business Rules going in to 2020. The biggest of the proposed changes would be the timeline to report loss or damage being extended from the current 75 days to 180 days. TCJ4H is also proposing paying the members Per Diem without receipts when a shipment misses the pickup or RDD.

Steve Rhodes

NEW MEMBER DEVELOPMENT/CORPORATE SPONSORSHIP

Bob Farnum/Travis Few

Tony Harris/Mike Mather

Co-Chairmen

Board of Directors Report

October 10, 2019

	2019	2018
Associates	31	33
Branch	15	12
Regular	184	181
TOTAL	230	226

NOMINATING COMMITTEE REPORT OCTOBER 10 & 12, 2019

Brett Plummer, CHAIRMAN

President - Dru Burgin, Sells Moving, Statesville

Vice-President - Mike Mather, Mather Brothers Moving & Storage, Garner

Secretary/Treasurer - David Rushing, All American Relocation, Charlotte

2021 Directors:

Dean Barrett - Steele & Vaughn Moving, Greensboro

Todd Campbell – Two Men and A Truck, Asheville

Tony Harris – Fidelity Moving & Storage, Jacksonville

Thomas Kiser, Jr. – Patterson Storage Warehouse, Fayetteville

PUBLIC AFFAIRS/TARIFF OVERSIGHT COMMITTEE REPORT

OCTOBER 10 & 12, 2019

Todd Campbell, Chairman

This year, we have filed one docket before the Commission – Docket T-100, Sub 49.

This docket is a revision to MRT Section IV, Item 20, Notes 1 and 7. The way the tariff reads now, it is not clear if we can charge outside stair carries on a single-family residence. The rule reads "building". We are asking that this be clarified so we can charge outside stair carries at the beach.

We filed this docket on September 26. The Utilities Commission issued an order on October 7, requesting comments. We have until Monday, October 28 to get comments to the Commission. I will be sending out a notice to the membership on how to file comments after the convention.

SCHOLARSHIP COMMITTEE Chris Barringer & Paula West Co-Chairmen October 10, 2019

This year, we had nine applicants for the 4-year scholarship and no applicants for the 2 year scholarship.

The Board had decided to award the 2-year scholarship to the second place vote getter.

Only one of the recipients will be able to attend.

Applications for 2020 will be posted on the website in January.

EXECUTIVE DIRECTOR'S REPORT October 10, 2019 Pam Stanley

Tariff training seminars will continue to be held on a regular basis. We are still getting very good attendance at these seminars. Next seminar will be October 29 in Concord. We will be in Raleigh on November 20 and that will be the last seminar of the year.

Lots of time spent on the convention.

Been spending a good amount of time answering questions from our members – lots of unusual claims and other moving questions. I'm glad to see that our membership thinks of the Association first when they aren't sure as to what to do. Lots of new members this year, so they require a lot of work when they first get their certificates.

I will be attending AMSA's Independent and Small Business Forum November 3 and 4 in Alexandria. Sign-ups are very strong for this Form. I am on this committee and we decided that we needed to have more than just a form at AMSA's annual meeting. This will be an annual event. It is part of AMSA's push to do more for the independent and small movers.

2020 BUDGET

CATEGORY DESCRIPTION	2020
INCOME/EXPENSE	
INCOME:	
ASSOCIATE DUES	6 200 00
BRANCH DUES	6,300.00 1,200.00
CREDIT CARD PROCESSING FEES	2,000.00
FORMS	
INTEREST INCOME	35,000.00
MEMBERSHIP DUES	700.00
SALES TAX	56,000.00
SCHOLARSHIP	2,500.00
SHIPPING	2,000.00
SOFTWARE	5,000.00
TOTAL INCOME	1,400.00 \$112,100.00
FVDFNOTO	¥ <u>_</u> ,
EXPENSES:	
ACCOUNTING-PROF FEES.	605.00
BANK SERVICE FEES	2,500.00
BOARD MEETING EXPENSE	2,000.00
DUES (MEMBERSHIP & AMSA)	325.00
EXECUTIVE DIR PROF FEE	40,000.00
FORMS	28,500.00
INSURANCE/BOD & Equipment	1,500.00
IT	2,000.00
MEETINGS (AMSA & NCMA)	750.00
POSTAGE	750.00
PRINTING	470.00
RENT	1,800.00
SALES TAX PAID	2,500.00
SCHOLARSHIPS	5,000.00
SHIPPING	5,000.00
SOFTWARE	1,300.00
SUPPLIES	1,500.00
TAXES	1,100.00
TELEPHONE EXPENSE	3,000.00
TRAVEL EXPENSES	11,500.00
TOTAL EXPENSES	
TOTAL INCOME/EXPENSE	112,100.00
L CONIL/ LAF LINGE	\$0.00