

2021 TREASURER'S REPORT

CATEGORY DESCRIPTION	2021	2020	BUDGET	DIFF
BALANCE January 1	\$103,355.53	\$87,871.16		FROM BUDGET
INCOME/EXPENSE				
INCOME:				
ASSOCIATE DUES	3,150.00	3,150.00	5,700.00	(\$2,550.00)
BRANCH DUES	1,031.25	975.00	1,125.00	(\$150.00)
CREDIT CARD FEES	1,219.93	1,018.09	2,500.00	(\$1,481.91)
FORMS	24,673.95	19,094.40	40,000.00	(\$20,905.60)
INTEREST INCOME	5.90	218.94	250.00	(\$31.06)
MEMBERSHIP DUES	47,757.00	41,626.00	56,000.00	(\$14,374.00)
SALES TAX	1,684.23	1,323.59	3,000.00	(\$1,676.41)
SCHOLARSHIP			2,000.00	(\$2,000.00)
SEMINARS				\$0.00
SHIPPING	3,435.27	2,373.50	4,925.00	(\$2,551.50)
SOFTWARE	1,260.00	1,105.00	1,400.00	(\$295.00)
TOTAL INCOME	\$84,217.53	\$70,884.52	\$116,900.00	(\$46,015.48)
EXPENSES:				
ACCOUNTING-PROF FEES.	650.00		625.00	(\$625.00)
ADVERTISING - PSA VIDEO		5,681.25		
BANK SERVICE FEES	1,681.34	1,240.32	3,000.00	(\$1,759.68)
BOARD MEETING EXPENSE		529.50	2,000.00	(\$1,470.50)
BOARD RESERVE			0.00	\$0.00
CAPITAL EXPENDITURES			0.00	\$2.00
DUES (MEMBERSHIP)			325.00	(\$325.00)
EXECUTIVE DIR PROF FEE	20,500.08	16,666.70	41,000.00	(\$24,333.30)
FORMS	17,540.78	13,384.01	31,000.00	(\$17,615.99)
INSURANCE		1,041.00	1,500.00	(\$459.00)
IT	983.85	550.08	2,000.00	(\$1,449.92)
LEGAL				\$0.00
MEETINGS			750.00	(\$750.00)
MISCELLANEOUS			0.00	\$0.00
POSTAGE	635.50	541.40	800.00	(\$258.60)
PRINTING		352.85	500.00	(\$147.15)
RENT	900.00	750.00	1,800.00	(\$1,050.00)
SALES TAX PAID	1,669.73	1,372.89	3,000.00	(\$1,627.11)
SCHOLARSHIPS		569.42	5,000.00	(\$4,430.58)
SHIPPING	3,170.33	2,372.87	5,000.00	(\$2,627.13)
SOFTWARE	1,495.00	1,210.00	1,500.00	(\$290.00)
SUPPLIES	1,325.50	398.07	1,500.00	(\$1,101.93)
TAXES			1,100.00	(\$1,100.00)
TELEPHONE EXPENSE	1,223.79	1,001.96	3,000.00	(\$1,998.04)
TRAVEL EXPENSES	969.54	1,800.52	11,500.00	(\$9,699.48)
TOTAL EXPENSES	\$52,745.44	\$49,462.84	\$116,900.00	(\$67,437.16)
TOTAL INCOME/EXPENSE	\$31,472.09	\$21,421.68	\$0.00	
CONV 2021 INCOME	15,930.00			
CONV 2021 EXPENSE	1,000.00			
CASH ON HAND 6/30/21	\$149,757.62	\$109,292.84		

ACCT BALANCES

Acct	6/30/2021
Wells Fargo Convention	19,221.30
Wells Fargo Savings	125,220.30
Wells Fargo Operating	1,716.44
Wells Fargo Scholarship	3,599.58
TOTAL	\$149,757.62