

NORTH CAROLINA MOVERS ASSOCIATION
BOARD OF DIRECTORS MEETING
September 8, 2021
Zoom Meeting

Meeting was called to order at 2:07 p.m. by President Dru Burgin.

ROLL CALL:

Members present: Burgin, Mather, Rushing, Barringer, Crabtree, Day, West, Barrett, Kiser, Anneheim, Few, Space, Zlotnik and Cox.

Member absent: Campbell

Few made a motion to excuse the absence; Crabtree seconded. Motion carried.

MINUTES: Burgin stated that everyone had received the minutes.

Few made a motion to approve the minutes; Crabtree seconded. Motion carried.

TREASURER'S REPORT

CONVENTION	\$ 24,741.30
SAVINGS	120,904.56
OPERATING	2,957.70
SCHOLARSHIP	1,054.58
TOTAL	

Rushing asked if there were any question.

Burgin made a motion to approve the Treasurer's Report; Crabtree seconded. Motion carried.

COMMITTEE REPORTS:

BY-LAWS: Space reported that no changes were proposed; no report necessary.

CONVENTION: See reports attached.

Pam reported that things were slow coming in, but that's to be expected. We have fulfilled our room obligation at the hotel, so we don't have to worry about that. There are still rooms available – sound side only. We have one paid speaker. She is working on panels for Saturday. If anyone has any ideas for a speaker – cheap – please let her know. She had two other speakers interested, but she is not willing to spend big bucks for additional speakers this year. Hopefully, our money will be okay. She noted that several board members have not either registered or made hotel reservations. Room block expires on September 14.

LEGAL/LEGISLIATIVE/INSURANCE: Cox reported that the Commission cancelled our meeting for April. They are not ready for in-person meetings.

MILITARY AFFAIRS: See written report submitted by Kiser. The military is proposing some big changes that would take effect on April 1 instead of the traditional date of May 15. They are talking about raising full value protection to \$8.50/lb. They would no longer be required to use DoD approved storage facilities for origin and destination SIT. They said that weights would have to be within 10% of estimated weight; they didn't add any penalties. Automatic reweighs would start at 7,000#, instead of the 12,000#. These changes are just proposed – not approved yet.

Kiser said he had done some checking about the GHC; it looks like it will be awarded in October.

Pam said to be sure to check with your insurance agent if the \$8.50/lb goes into effect and if the delay claims go into your effect. Your insurance policy may not cover these changes.

Mather is very concerned about the electronic inventory requirement. He feels this will hurt moving companies by putting \$700 devices in the hands of crews who will destroy them. Kiser said that every device would have to have a data plan to be able to transmit inventories immediately. Mather said it would be expensive.

Kiser asked if anyone was using electronic inventories. His company has not; the cost would be massive. He feels the timeline is very fast and not sure he would have the ability to order all the equipment and get people trained in time.

Rushing said his company has been using electronic inventories for about 5 years. He wasn't involved when they got them; he thinks they have leases. They have made their employees sign agreements that they are responsible for them. The company has put them in the heavy duty Otterbox covers for protection. He said his sales crew is using them. Right now the sales crew have data plans; the move crew does not.

Few said that you go through Verizon, they will let you finance without interest and they also have older I-pads. They will let you finance for two years.

Burgin asked if this would apply to non-temp. Kiser said right now non-temp is not a part of these changes. It wouldn't surprise him if they didn't add non-temp soon.

Kiser said another requirement is that you are required to give the customer a copy before you leave the residence so the inventory cannot be altered. You would need internet access for that. Rushing said that using the customer's wi-fi is not always perfect.

Mather said the proposal for Non-temp regionalization is going to be hard to implement. DoD is of the opinion that the only way to stop mold and wet shipments is to have the shipments in a big warehouse. All the movers who currently have non-temp shipments would no longer be a warehouse. There are questions as to where SIT would end up. Mather said to take the time to fill out any surveys that are sent to you.

NEW MEMBERS DEVELOPMENT/CORPORATE SPONSORSHIP: See written report submitted by Campbell.

Barrett suggested that we offer reduced pricing for the members who joined in 2021 to attend the convention; the association is healthy.

Barrett made a motion to offer half price registration to the convention for members who joined in 2021; Anaheim seconded. Motion carried.

NOMINATING COMMITTEE: Mather will have a slate by next meeting. Barringer, Crabtree, and Day to let Mather know if they want to serve another term. West said she did.

Mather said he doesn't feel the newer board members are getting the same experience because of covid. Hopefully, next year will be better.

Pam said we also need two new board members. Please let her or Mather know if you know of anyone who would be a good additional.

Few wants a list of new members at the convention. Making people feel welcome is a big step in getting people to want to be a part. Few, Barrett and Crabtree will be a New Member Greeter Committee at the convention.

PUBLIC AFFAIRS/TARIFF OVERSIGHT: Nothing to report; no changes done.

SCHOLARSHIP: See written report submitted by Barringer and West. Pam said we need to do more fundraising at the convention since we had no convention two out of the past three years. She asked if they wanted a 50/50 raffle. Yes. Barrett said that the Cornhole Tournament proceeds also need to go to the Scholarship Fund.

Barrett asked that the Board consider allowing step-relatives to apply for the scholarship. He thinks that with a lot of second marriages that would be something to consider. We will revisit this in October, so it could be approved by January.

SEMINAR TRAINING: See written report submitted by Day and Zlotnik. Day said we are working on a virtual training for Claims/Valuation before the end of the year. Tony Pagrabs from Wells Insurance would be a part of it.

EXECUTIVE DIRECTOR: See written report submitted by Pam

NEW BUSINESS:

2022 PROPOSED BUDGET: Rushing has submitted a proposed budget. Please look it over and let him or Pam know if you have any questions about it. We will vote on the budget to submit at the October Board meeting. The membership will vote on it at the General Business Session meeting.

DONATION TO WAYNE RAY'S NON-PROFIT: Rushing reported that Brett Plummer went to Wayne Ray's funeral yesterday. Rushing suggested that the Board make a donation to his non-profit organization, LaunchPad. It is a recovery program for people with addictions. Wayne did so much to help people get through their addictions and move forward. It was pretty successful and his heart was in it.

Barrett said that when you are dealing with recovery from addictions, the percentages are against you. Launchpad has been very successful. Wayne has saved a lot of lives. He has recovery houses that are very strict – with requirements for drug testing, meetings and cleanliness. He feels that a donation would be in order.

Pam asked how much. She said the association usually spends about \$100 when we send flowers. Barrett said that Wayne often donated his condo for the scholarship fund and he feels we should do more – either \$500 or \$1,000.

Barrett made a motion to contribute \$1,000 to LaunchPad; Anneheim seconded. Motion carried.

Barrett asked if we were going to do any kind of recognition for Tony Harris and Wayne Ray at the convention. Yes. Barrett said he'd like to help.

OLD BUSINESS:

ELECTRONIC BILLS OF LADING: Pam said she had talked with a few companies and told them the Commission's requirements. None have gotten back with her.

Zlotnik said they had them when he worked at All My Sons. He said the process was so cumbersome; they got a lot of complaints about the time it took. He would talk to people there about their version.

EXECUTIVE SESSION: (Executive Director was excused from the meeting)

EXECUTIVE DIRECTOR'S CONTRACT: Barrett made a motion to renew the contract for two years, with a 3.5% raise in each year (2022 and 2023). 2022 annual salary is \$42,435.00 (\$1768.13 per bimonthly pay period); 2023 is \$43,920.24 (\$1830.01 per bimonthly pay period). Motion seconded by Anneheim. Motion passed unanimously.

Barrett made the motion to adjourn in honor of Tony Harris; Burgin seconded.

Meeting adjourned at 3:42 p.m.