

2021 TREASURER'S REPORT

CATEGORY DESCRIPTION	2021	2020	BUDGET	DIFF
BALANCE January 1	\$103,355.53	\$87,871.16		FROM BUDGET
INCOME/EXPENSE				
INCOME:				
ASSOCIATE DUES	4,550.00	4,812.50	5,700.00	(\$887.50)
BRANCH DUES	1,068.75	1,125.00	1,125.00	\$0.00
CREDIT CARD FEES	2,067.36	2,064.41	2,500.00	(\$435.59)
FORMS	37,222.25	37,619.02	40,000.00	(\$2,380.98)
INTEREST INCOME	9.07	227.82	250.00	(\$22.18)
MEMBERSHIP DUES	51,832.00	57,382.25	56,000.00	\$1,382.25
SALES TAX	2,535.95	2,621.27	3,000.00	(\$378.73)
SCHOLARSHIP			2,000.00	(\$2,000.00)
SEMINARS				\$0.00
SHIPPING	5,123.85	5,069.75	4,925.00	\$144.75
SOFTWARE	1,260.00	2,060.00	1,400.00	\$660.00
TOTAL INCOME	\$105,669.23	\$112,982.02	\$116,900.00	(\$3,917.98)
EXPENSES:				
ACCOUNTING-PROF FEES.	650.00	625.00	625.00	\$0.00
ADVERTISING - PSA VIDEO		5,681.25		
BANK SERVICE FEES	2,772.40	2,614.78	3,000.00	(\$385.22)
BOARD MEETING EXPENSE		529.50	2,000.00	(\$1,470.50)
BOARD RESERVE			0.00	\$0.00
CAPITAL EXPENDITURES			0.00	\$2.00
DUES (MEMBERSHIP)			325.00	(\$325.00)
EXECUTIVE DIR PROF FEE	30,750.12	30,000.06	41,000.00	(\$10,999.94)
FORMS	26,745.78	25,676.41	31,000.00	(\$5,323.59)
INSURANCE	1,645.00	1,436.00	1,500.00	(\$64.00)
IT	1,973.82	1,807.21	2,000.00	(\$192.79)
LEGAL				\$0.00
MEETINGS			750.00	(\$750.00)
MISCELLANEOUS	1,106.75		0.00	\$0.00
POSTAGE	685.54	626.75	800.00	(\$173.25)
PRINTING		352.85	500.00	(\$147.15)
RENT	1,350.00	1,350.00	1,800.00	(\$450.00)
SALES TAX PAID	2,571.28	2,610.36	3,000.00	(\$389.64)
SCHOLARSHIPS	4,000.00	5,569.42	5,000.00	\$569.42
SHIPPING	5,180.84	4,957.09	5,000.00	(\$42.91)
SOFTWARE	1,495.00	1,910.00	1,500.00	\$410.00
SUPPLIES	1,611.09	669.94	1,500.00	(\$830.06)
TAXES			1,100.00	(\$1,100.00)
TELEPHONE EXPENSE	1,849.01	1,755.36	3,000.00	(\$1,244.64)
TRAVEL EXPENSES	1,284.30	2,314.75	11,500.00	(\$9,185.25)
TOTAL EXPENSES	\$85,670.93	\$90,486.73	\$116,900.00	(\$26,413.27)
TOTAL INCOME/EXPENSE	\$19,998.30	\$22,495.29	\$0.00	
CONV 2021 INCOME	29,810.00			
CONV 2021 EXPENSE	1351.26			
CONV 2019 INCOME		\$150.00		
CASH ON HAND 10/5/21	\$151,812.57	\$110,516.45		

ACCT BALANCES

Acct	10/5/2021
Wells Fargo Convention	31,528.04
Wells Fargo Savings	117,494.17
Wells Fargo Operating	1,735.78
Wells Fargo Scholarship	1,054.58
TOTAL	\$151,812.57