

2021 TREASURER'S REPORT

CATEGORY DESCRIPTION	2021	2020	BUDGET	DIFF
BALANCE January 1	\$103,355.53	\$87,871.16		FROM BUDGET
INCOME/EXPENSE				
INCOME:				
ASSOCIATE DUES	4,900.00	4,812.50	5,700.00	(\$887.50)
BRANCH DUES	1,068.75	1,125.00	1,125.00	\$0.00
CREDIT CARD FEES	2,361.86	2,188.85	2,500.00	(\$311.15)
FORMS	45,912.90	40,361.19	40,000.00	\$361.19
INTEREST INCOME	11.10	228.68	250.00	(\$21.32)
MEMBERSHIP DUES	53,825.75	58,251.00	56,000.00	\$2,251.00
SALES TAX	3,129.78	2,807.86	3,000.00	(\$192.14)
SCHOLARSHIP	1,948.00		2,000.00	(\$2,000.00)
SEMINARS				\$0.00
SHIPPING	6,272.82	5,465.00	4,925.00	\$540.00
SOFTWARE	1,260.00	2,060.00	1,400.00	\$660.00
TOTAL INCOME	\$120,690.96	\$117,300.08	\$116,900.00	\$400.08
EXPENSES:				
ACCOUNTING-PROF FEES.	650.00	625.00	625.00	\$0.00
ADVERTISING - PSA VIDEO		5,681.25		
BANK SERVICE FEES	3,186.41	2,766.34	3,000.00	(\$233.66)
BOARD MEETING EXPENSE		529.50	2,000.00	(\$1,470.50)
BOARD RESERVE			0.00	\$0.00
CAPITAL EXPENDITURES			0.00	\$2.00
DUES (MEMBERSHIP)			325.00	(\$325.00)
EXECUTIVE DIR PROF FEE	37,583.48	33,333.40	41,000.00	(\$7,666.60)
FORMS	31,844.08	28,517.41	31,000.00	(\$2,482.59)
INSURANCE	1,645.00	1,436.00	1,500.00	(\$64.00)
IT	3,108.92	2,177.18	2,000.00	\$177.18
LEGAL				\$0.00
MEETINGS			750.00	(\$750.00)
MISCELLANEOUS	1,106.75		0.00	\$0.00
POSTAGE	801.45	637.30	800.00	(\$162.70)
PRINTING	228.12	352.85	500.00	(\$147.15)
RENT	1,650.00	1,500.00	1,800.00	(\$300.00)
SALES TAX PAID	3,191.81	2,962.93	3,000.00	(\$37.07)
SCHOLARSHIPS	4,000.00	5,569.42	5,000.00	\$569.42
SHIPPING	5,998.71	5,452.84	5,000.00	\$452.84
SOFTWARE	1,495.00	1,910.00	1,500.00	\$410.00
SUPPLIES	1,721.89	669.94	1,500.00	(\$830.06)
TAXES			1,100.00	(\$1,100.00)
TELEPHONE EXPENSE	2,260.96	1,950.28	3,000.00	(\$1,049.72)
TRAVEL EXPENSES	1,665.90	2,439.24	11,500.00	(\$9,060.76)
TOTAL EXPENSES	\$102,138.48	\$98,510.88	\$116,900.00	(\$18,389.12)
TOTAL INCOME/EXPENSE	\$18,552.48	\$18,789.20	\$0.00	
CONV 2021 INCOME	33,325.00			
CONV 2021 EXPENSE	33,746.49			
CONV 2019 INCOME		\$150.00		
NATIONAL COUNCIL FUNDS	7,821.94			
CASH ON HAND 11/30/21	\$129,308.46	\$106,810.36		

ACCT BALANCES

Acct	11/30/2021
Wells Fargo Convention	4,387.81
Wells Fargo Savings	120,178.54
Wells Fargo Operating	1,479.53
Wells Fargo Scholarship	3,262.58
TOTAL	\$129,308.46