

NORTH CAROLINA MOVERS ASSOCIATION
BOARD OF DIRECTORS MEETING
APRIL 13, 2022
Via Zoom

Call to Order Time: _____

Mike Mather

Roll Call

Pam Stanley

Minutes

January 12, 2022

Pam Stanley

Treasurer's Report

2022 Treasurer's Report

Jeff Day

Committee Reports

By-Laws

Convention

Legal/Legislative/Insurance

Mentor Committee

Military Affairs

New Members Development/
Corporate Sponsorship

Public Affairs/Tariff Oversight

Scholarship

Seminar Training

Executive Director

David Rushing

Pam Stanley

Dean Barrett/

Lucky Anneheim

Cliff Crabtree

Thomas Kiser, Jr.

Chris Barringer/

Nick Fincher

Travis Few/Cliff Crabtree

Kristie Allen/Tyler Space

Jeff Day/Michael Zlotnik

Pam Stanley

New Business

Old Business

2022 Board Meeting Dates

2022 Tradewing Proposal

Executive Session

Adjourn Time _____

North Carolina Movers Association

2nd Quarter 2022 Military Committee Update

1. I joined an NTS working group made up of roughly 12 industry personnel to work with Katie McMichael from ATA and Scott Matthews from USTRANSCOM to address the issue of NTS conversions to private storage. One of the problems industry faces is getting in touch with the service member once the shipment converts to private storage so agents are unable to get a warehouse receipt signed and are unable to collect storage rent. Additionally, we are unable to sell the HHG's in storage if they are unpaid because the Soldiers and Sailors Civil Relief Act protects the member if they are still in the military and we are unable to verify if they are still in any branch of the military.
 - Everyone agreed that signing the storage contract during initial counseling was too soon. The member likely wouldn't remember what they signed when the conversion happens and the warehousing laws could change or companies could be bought or sold.
 - Mr. Matthews liked the idea of having the contract signed prior to conversion but didn't think the services would want to be involved in this process. Industry recommended that transportation offices should not be allowed to convert a shipment until the agreement is signed so if a company cannot get ahold of the member then the government would continue to pay. This would motivate the transportation offices to assist in getting ahold of the member. Katie McMichael is going to reach out to the individual services to lobby for this as a solution.
2. The GHC protect was denied by the GOA office. The two unsuccessful bidders (Crowley and ARC) filed a protest in the Court of Federal Claims on 3/14/22 and 3/23/22. USTRANSCOM agreed to a voluntary stay of performance starting on 3/23/22, which halted USTRANSCOM and Homesafe's transition to the new program. USTRANSCOM is expecting a ruling from the Court of Federal Claims in the fall of 2022. If the protests are denied, USTRANSCOM and Homesafe Alliance will continue to transition to the new program. The transition is expected take 9 months with full implementation of the new program prior to peak season 2024. USTRANSCOM believes that GHC is a growth opportunity to create more "quality capacity". The contract requires that 40% of all work must be given to small businesses. Case # 22-292. The case has been awarded to Judge Tapp.
3. Future NTS program – The current program does not meet the needs of the govt, customers, or industry providers. The current NTS program prevents customers from receiving a consistently high-quality service. A future NTS outsourcing effort is expected to happen post GHC transition. USTRANSCOM is looking at a model of having large warehouses near bases versus a regional or coastal model.
4. On April 1st, USTRANSCOM made the decision, starting April 6th, to allow unlimited refusals for shipments picked up between May 15th and June 30th without punitive action.
5. Masks are only required at the residence if the CDC website shows the county in which the shipment is being serviced in shows COVID rates are HIGH. If they are low or medium, masks do not have to be worn during any part of the move. The health protection protocol form is still required every visit to the residence.

Seminar Training Committee Report to the Board

April 13, 2022

Committee Members

Jeffrey Day, *Co-Chair*

Michael Zlotnik, *Co-Chair*

The NCMA along with Wells Insurance are planning to schedule our claims seminar this fall. A date should be set by our September Board Meeting. Registration for this seminar will be emailed to the membership at that time.

Respectfully submitted,

Jeffrey Day / Michael Zlotnik

NEW MEMBER DEVELOPMENT/CORPORATE SPONSORSHIP

Chris Barringer & Nick Fincher

Co-Chairmen

BOARD OF DIRECTORS REPORT

April 13, 2022

	2022	2021
Associates	27	25
Branch	19	18
Regular	194	187
TOTAL	240	231

New Members sent last meeting:

Two Men and A Truck, Outer Banks

Kev's Moving and Delivery Service

EXECUTIVE DIRECTOR'S REPORT

April 13, 2022

MRT Training Seminars are continuing to be on Zoom for the time being. The next one is April 28. Krishna is trying to get permission to hold an in-person MRT Seminar in May, probably in Concord Mills.

Membership is still calling with questions about a wide variety of subjects. I have been getting calls from more consumers who have found us.

I attended the ATA Moving & Storage Conference in Orlando last month. The attendance was much less than a normal AMSA convention – less than 300 attendees. The Independent Movers were very highly represented, and they had their own slate of classes. However, Katie McMichael, the Executive Director of MSC has resigned, effective last Friday. There is only one other employee dedicated to Moving & Storage and she knows nothing about the business.

On a personal note, that also concerns the NCMA, I am in the process of moving.