

NORTH CAROLINA MOVERS ASSOCIATION
BOARD OF DIRECTORS MEETING
AUGUST 30, 2023
Zoom Meeting

Call to Order Time: _____

Mike Mather

Roll Call

Pam Stanley

Minutes

April 12

Pam Stanley

Treasurer's Report

2023 Treasurer's Report

Kristie Allen

Committee Reports

By-Laws

David Rushing

Convention

Pam Stanley

Legal/Legislative/Insurance

Dean Barrett/

Lucky Anneheim/Kristie Allen

Illegals

Mike Mather/Michael Zlotnik

Mentor Committee

Cliff Crabtree

Military Affairs

Thomas Kiser, Jr.

New Members Development/

Nick Fincher/

Corporate Sponsorship

Momo Martinez

Public Affairs/Tariff Oversight

Travis Few/Kristie Allen

Scholarship

Les Wilson/Maegan Allison

Seminar Training

Chris Barringer/Michael Zlotnik

Executive Director

Pam Stanley

New Business

2024 Budget

Old Business

Executive Director's Contract

Executive Session

Adjourn Time _____

Daycos	1,800.00	1		1		Friday Breakfast	
N & N Moving Supplies	1,800.00	2		1		Golf Beverage	
New Haven	1,250.00	2		1		Financial Partner	
United Brokerage	1,900.00	4		1		Hospitality Suite	
Victory Packaging	935.00						
Victory Packaging	2,500.00	4		1		Friday Banquet	
Wells Insurance	1,800.00	2		1		Golf Tournament	
Wheaton	900.00	1			1	Thursday Night	
TOTAL BOOTHS				6			
SUBTOTAL SPONSORS	12,885.00	16	0.00				
Golf 2023							
GRAND TOTAL	14,885.00	31					
Green means paid							

NEW MEMBER DEVELOPMENT/CORPORATE SPONSORSHIP

Nick Fincher & Momo Martinez

Co-Chairmen

BOARD OF DIRECTORS REPORT

August 30, 2023

	2023	2022
Associates	25	27
Branch	19	19
Regular	182	179
TOTAL	226	225

New Members since last meeting:

Pink Zebra Moving of Charlotte

ENC Moving & Hauling, LLC

Chief Dale's Moving

College H.U.N.K.S. Moving of Fayetteville

Boundless Moving

New Associate Members since last meeting:

A1 Auto Transport

EXECUTIVE DIRECTOR'S REPORT
August 30, 2023

The next MRT Training seminar will be an in-person seminar on September 6 in Concord. We are planning on having another in-person in Wilmington in October and a Zoom MRT in December.

Spending a lot of time answering questions for our membership.

Forms are doing okay. Not quite as high as last year, but still ok. Five movers have gotten electronic versions of the bill of lading approved.

Been convention planning. Already had a meeting with the hotel. Now working on getting sponsors and members to attend.

Will be attending the ATA MSC Board Meetings and Call on Washington September 26-28.

	FULL YEAR	FULL YEAR	FULL YEAR	FULL YEAR	FULL YEAR	FULL YEAR	1/1 - 8/25	BUDGET	PROPOSED
CATEGORY DESCRIPTION	2017	2018	2019	2020	2021	2022	2023	2023	2024
<u>INCOME/EXPENSE</u>									
INCOME:									
ADVERTISEMENT THV	1,640.00	680.00							
ASSOCIATE DUES	6,937.50	5,641.67	6,300.00	5,162.50	4,900.00	1,400.00	5,425.00	5,000.00	5,500.00
BRANCH DUES	600.00	900.00	1,200.00	1,125.00	1,068.75	1,312.50	897.78	1,200.00	1,000.00
CREDIT CARD FEES		2,121.57	2,420.36	2,625.96	2,475.75	2,177.19	2,476.96	3,000.00	3,500.00
FORMS	47,614.07	49,916.46	43,317.84	47,929.37	47,938.40	38,473.23	25,185.98	42,000.00	38,000.00
INTEREST INCOME	72.87	195.25	1,173.53	230.32	12.12	158.93	603.29	15.00	500.00
MEMBERSHIP DUES	51,869.00	55,531.50	56,748.75	60,126.00	54,200.75	58,237.75	51,627.28	57,000.00	55,000.00
MISCELLANEOUS		1,000.00	1,000.00	0.00		2,626.46			
SALES TAX	3,352.87	3,462.14	2,954.51	3,323.02	3,267.12	2,055.00	1,679.82	3,000.00	2,500.00
SCHOLARSHIP	9,475.00	300.00	7,335.00	0.00	1,948.00			2,000.00	2,000.00
SEMINARS		1,380.00	0.00	0.00					
SHIPPING	6,671.31	7,429.27	5,940.79	6,429.82	6,687.81	5,908.53	3,426.74	6,000.00	5,000.00
SOFTWARE	830.00	0.00	1,335.00	2,060.00	1,260.00	1,260.00	1,535.00	1,200.00	1,500.00
TOTAL INCOME	129,062.62	128,557.86	129,725.78	129,011.99	123,758.70	\$113,609.59	92,857.85	120,415.00	114,500.00

EXPENSES:									
ACCOUNTING-PROF FEES.	585.00	595.00	605.00	625.00	650.00	700.00		725.00	1,000.00
ADVERTISING - PSA VIDEO				5,681.25					
BANK SERVICE FEES	3,516.48	3,068.35	3,172.57	3,227.76	3,304.24	2,956.19	2,398.37	3,000.00	3,500.00
BOARD MEETING EXPENSE	1,058.45	1,164.29	2,671.64	529.50		761.46		2,000.00	
BONDS									
CAPITAL EXPENDITURES	0.00	0.00	2,045.62	0.00		640.49			
DONATIONS	0.00								
DUES (MEMBERSHIP & AMSA)	325.00	325.00	325.00	0.00	0.00				
EXECUTIVE DIR PROF FEE	37,333.68	38,084.64	38,847.96	40,000.00	41,000.16	42,435.11	27,450.15	43,920.00	43,920.00
FORMS	32,349.54	36,244.38	30,860.49	34,048.86	35,151.81	29,069.34	19,774.79	31,370.00	30,000.00
INSURANCE/BOD & Equipment	1,541.00	1,436.00	1,436.00	1,436.00	1,645.00	1,645.00	1,645.00	1,700.00	1,645.00
IT	2,091.58	2,010.39	2,839.84	2,449.76	3,311.51	2,659.06	1,625.65	4,000.00	4,000.00
LEGAL	0.00								
MEETINGS (AMSA & NCMA)	310.72	750.00	624.00	0.00	0.00			100.00	100.00
MISCELLANEOUS	201.24	0.00	2,604.00	0.00	1,106.75	228.78	250.00	400.00	500.00
POSTAGE	570.30	830.25	604.84	654.70	803.61	676.00	458.94	800.00	800.00
PRINTING	731.35	0.00		352.85	228.12			1,000.00	500.00
RENT	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,050.00	1,800.00	1,800.00
SALES TAX PAID	3,226.32	3,589.69	3,081.64	3,448.33	3,462.57	2,666.04	1,730.59	3,000.00	2,500.00
SCHOLARSHIPS	5,000.00	5,000.00	4,500.00	5,569.42	4,000.00	3,000.00	3,500.00	4,000.00	4,000.00
SEMINAR		0.00					763.12		
SHIRTS/HATS		0.00							
SHIPPING	5,101.32	6,535.61	5,945.00	6,366.72	6,554.80	5,674.36	3,149.30	6,000.00	5,000.00
SOFTWARE	255.00	1,410.00	1,105.00	1,910.00	1,495.00	1,095.00	1,180.00	1,200.00	1,200.00
SUPPLIES	1,250.19	1,709.77	2,592.63	689.56	1,748.89	907.42	1,525.90	1,800.00	1,500.00
TAXES	0.00	11.00	1,214.00	0.00	0.00	135.00	300.00	1,100.00	1,000.00
TELEPHONE EXPENSE	2,721.23	2,688.24	2,652.57	2,322.11	2,465.31	2,107.91	700.00	2,500.00	1,200.00
TRAVEL EXPENSES	8,235.46	8,383.36	12,129.43	2,565.80	1,745.31	7,202.39	5,142.66	10,000.00	10,000.00
TOTAL EXPENSES	108,203.86	115,635.97	121,657.23	113,677.62	110,473.08	106,359.55	72,644.47	120,415.00	109,665.00
TOTAL INCOME/EXPENSE	\$20,858.76	\$12,921.89	\$8,068.55	\$15,334.37	\$13,285.62	\$7,250.04	\$20,213.38		