

NORTH CAROLINA MOVERS ASSOCIATION
BOARD OF DIRECTORS MEETING
OCTOBER 26, 2023
Embassy Suites Riverfront
Wilmington, NC

Call to Order Time: _____

Mike Mather

Roll Call

Pam Stanley

Minutes

August 30

Pam Stanley

Treasurer's Report

2023 Treasurer's Report

Kristie Allen

Committee Reports

By-Laws

David Rushing

Convention

Pam Stanley

Legal/Legislative/Insurance

Dean Barrett/

Lucky Anneheim/Kristie Allen

Illegals

Mike Mather/Michael Zlotnik

Mentor Committee

Cliff Crabtree

Military Affairs

Thomas Kiser, Jr.

New Members Development/

Nick Fincher/

Corporate Sponsorship

Momo Martinez

Public Affairs/Tariff Oversight

Travis Few/Kristie Allen

Scholarship

Les Wilson/Maegan Allison

Seminar Training

Chris Barringer/Michael Zlotnik

Executive Director

Pam Stanley

New Business

Old Business

2024 Budget

Executive Director's Contract

HRGuru proposal

<https://www.hromguru.com/>

Executive Session

Adjourn Time _____

NEW MEMBER DEVELOPMENT/CORPORATE SPONSORSHIP

Nick Fincher & Momo Martinez

Co-Chairmen

BOARD OF DIRECTORS REPORT

October 26, 2023

	2023	2022
Associates	25	27
Branch	19	19
Regular	183	179
TOTAL	227	225

New Members since last meeting:

A+ Moving and More, Haw River

New Associate Members since last meeting:

Home Safe Alliance

EXECUTIVE DIRECTOR'S REPORT
October 26, 2023

The next MRT Training seminar will be an in-person seminar on December 13 in Concord.

I have spent most of the past month working on the convention. Numbers are pretty good.

Forms are doing okay. Not quite as high as last year, but still ok. Five movers have gotten electronic versions of the bill of lading approved.

I attended the ATA MSC Board Meetings and Call on Washington September 26-28. Attendance was better than last year, but not as good as it used to be.

Thank you to everyone who reached out to me after my mother's passing. It meant a lot to me to hear from so many people.

	FULL YEAR	FULL YEAR	FULL YEAR	FULL YEAR	FULL YEAR	FULL YEAR	1/1 - 10/25	BUDGET	PROPOSED
CATEGORY DESCRIPTION	2017	2018	2019	2020	2021	2022	2023	2023	2024
INCOME/EXPENSE									
INCOME:									
ADVERTISEMENT THV	1,640.00	680.00							
ASSOCIATE DUES	6,937.50	5,641.67	6,300.00	5,162.50	4,900.00	1,400.00	5,775.00	5,000.00	5,800.00
BRANCH DUES	600.00	900.00	1,200.00	1,125.00	1,068.75	1,312.50	897.78	1,200.00	1,000.00
CREDIT CARD FEES		2,121.57	2,420.36	2,625.96	2,475.75	2,177.19	3,330.39	3,000.00	3,500.00
FORMS	47,614.07	49,916.46	43,317.84	47,929.37	47,938.40	38,473.23	30,974.25	42,000.00	38,000.00
INTEREST INCOME	72.87	195.25	1,173.53	230.32	12.12	158.93	791.37	15.00	500.00
MEMBERSHIP DUES	51,869.00	55,531.50	56,748.75	60,126.00	54,200.75	58,237.75	53,152.28	57,000.00	55,000.00
MISCELLANEOUS		1,000.00	1,000.00	0.00		2,626.46			
SALES TAX	3,352.87	3,462.14	2,954.51	3,323.02	3,267.12	2,055.00	2,075.24	3,000.00	2,500.00
SCHOLARSHIP	9,475.00	300.00	7,335.00	0.00	1,948.00			2,000.00	2,000.00
SEMINARS		1,380.00	0.00	0.00					
SHIPPING	6,671.31	7,429.27	5,940.79	6,429.82	6,687.81	5,908.53	4,245.74	6,000.00	5,000.00
SOFTWARE	830.00	0.00	1,335.00	2,060.00	1,260.00	1,260.00	1,535.00	1,200.00	1,500.00
TOTAL INCOME	129,062.62	128,557.86	129,725.78	129,011.99	123,758.70	\$113,609.59	102,777.05	120,415.00	114,800.00

EXPENSES:									
ACCOUNTING-PROF FEES.	585.00	595.00	605.00	625.00	650.00	700.00		725.00	1,000.00
ADVERTISING - PSA VIDEO				5,681.25					
BANK SERVICE FEES	3,516.48	3,068.35	3,172.57	3,227.76	3,304.24	2,956.19	2,887.66	3,000.00	3,500.00
BOARD MEETING EXPENSE	1,058.45	1,164.29	2,671.64	529.50		761.46		2,000.00	2,000.00
BONDS									
CAPITAL EXPENDITURES	0.00	0.00	2,045.62	0.00		640.49			
DONATIONS	0.00								
DUES (MEMBERSHIP & AMSA)	325.00	325.00	325.00	0.00	0.00				
EXECUTIVE DIR PROF FEE	37,333.68	38,084.64	38,847.96	40,000.00	41,000.16	42,435.11	32,940.18	43,920.00	46,116.00
FORMS	32,349.54	36,244.38	30,860.49	34,048.86	35,151.81	29,069.34	22,081.57	31,370.00	30,000.00
INSURANCE/BOD & Equipment	1,541.00	1,436.00	1,436.00	1,436.00	1,645.00	1,645.00	1,645.00	1,700.00	1,645.00
IT	2,091.58	2,010.39	2,839.84	2,449.76	3,311.51	2,659.06	2,445.28	4,000.00	5,000.00
LEGAL	0.00								
MEETINGS (ATA & NCMA)	310.72	750.00	624.00	0.00	0.00			100.00	150.00
MISCELLANEOUS	201.24	0.00	2,604.00	0.00	1,106.75	228.78	250.00	400.00	934.00
POSTAGE	570.30	830.25	604.84	654.70	803.61	676.00	582.39	800.00	800.00
PRINTING	731.35	0.00		352.85	228.12			1,000.00	750.00
RENT	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,350.00	1,800.00	1,800.00
SALES TAX PAID	3,226.32	3,589.69	3,081.64	3,448.33	3,462.57	2,666.04	2,108.13	3,000.00	2,500.00
SCHOLARSHIPS	5,000.00	5,000.00	4,500.00	5,569.42	4,000.00	3,000.00	3,500.00	4,000.00	4,000.00
SEMINAR		0.00					763.12		
SHIRTS/HATS		0.00							
SHIPPING	5,101.32	6,535.61	5,945.00	6,366.72	6,554.80	5,674.36	3,498.51	6,000.00	5,000.00
SOFTWARE	255.00	1,410.00	1,105.00	1,910.00	1,495.00	1,095.00	1,405.00	1,200.00	1,405.00
SUPPLIES	1,250.19	1,709.77	2,592.63	689.56	1,748.89	907.42	1,735.50	1,800.00	1,500.00
TAXES	0.00	11.00	1,214.00	0.00	0.00	135.00	300.00	1,100.00	1,000.00
TELEPHONE EXPENSE	2,721.23	2,688.24	2,652.57	2,322.11	2,465.31	2,107.91	900.00	2,500.00	1,200.00
TRAVEL EXPENSES	8,235.46	8,383.36	12,129.43	2,565.80	1,745.31	7,202.39	6,068.52	10,000.00	11,000.00
TOTAL EXPENSES	108,203.86	115,635.97	121,657.23	113,677.62	110,473.08	106,359.55	84,460.86	120,415.00	114,800.00
TOTAL INCOME/EXPENSE	\$20,858.76	\$12,921.89	\$8,068.55	\$15,334.37	\$13,285.62	\$7,250.04	\$18,316.19		